Date: June 15, 2026

To,

The Secretary, Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400001

Scrip Code: 544248 **Scrip ID: MACHLTD**

Subject: Investor Presentation under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI Listing Regulations')

Dear Sir/Madam,

Pursuant to Regulation 30 read with Regulation 46 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation on performance of the Company for the half year and financial year ended March 31, 2026 (H2 & FY26).

The said presentation is also available on the website of the Company.

You are requested to kindly take the document on record.

Yours faithfully,
For **Mach Travel Solutions Limited**
(Formerly known as Mach Conferences and Events Limited)

YASHASHVI SRIVASTAVA
Digitally signed by YASHASHVI SRIVASTAVA
Date: 2026.06.15 15:56:26 +05'30'

Yashashvi Srivastava
Company Secretary & Compliance Officer

mach Travel Solutions Ltd.

Investor Presentation H2 & FY26

Integrated Travel Solutions Platform

Disclaimer

This presentation has been prepared by MACH TRAVEL SOLUTIONS LIMITED ("Company"), solely for information purposes and does not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks.

The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

MANAGEMENT COMMENT

"FY26 has been a defining year in our journey as we continued our transformation from a MICE-focused organisation into a diversified and technology-enabled travel solutions platform. Alongside strengthening our core business, we expanded into government projects, enterprise travel management, institutional travel and several emerging travel segments. All in all FY26 was year of investments for future growth.

Even amid temporary disruptions arising from Operation Sindoor and geopolitical developments in the Middle East, we improved our EBITDA and PAT margins, reflecting the strength of our operating model and our focus on disciplined execution and profitability.

The year was marked by important milestones, including the Punjab Government pilgrimage project and multiple large domestic and international mandates, which reflect the trust our clients place in our execution capabilities and operational expertise.

As we move into the next phase of growth, our focus is on creating an integrated travel ecosystem that brings together corporate travel management, self-booking technology, MICE services, B2B travel solutions, holidays, inbound tourism, spiritual journeys and institutional projects under a single platform. We believe the convergence of travel services and technology presents a significant opportunity to create a scalable and differentiated business model.

The next phase of growth has begun for Mach Travel Solutions. With a diversified business model, expanding government and institutional projects portfolio, growing enterprise travel management platform and a strong order pipeline, we are targeting record revenues in FY27. Our objective is to build one of India's leading integrated travel solutions platforms by creating a seamless ecosystem spanning flights, hotels, corporate travel, MICE, B2B solutions, holidays, inbound travel, spiritual journeys and institutional projects.

We have invested significantly in people, technology and operational capabilities to support this vision and remain committed to strengthening our presence across enterprise, institutional and retail travel segments. With a strong order pipeline and multiple growth drivers in place, we are confident of creating sustainable long-term value for all stakeholders."

- Amit Bhatia
Chairman & Managing Director

About The Company

- **Incorporated in 2004, Mach Travel Solutions Limited evolved from a leading MICE company into an integrated travel and mobility platform**
    - serving enterprise, institutional, government and retail travel requirements
- **Provides end-to-end solutions across-**
    - MICE Services, B2B Travel Solutions
    - Corporate Travel Management
    - Government & Institutional Projects
    - Flights & Hotels
    - Enterprise Travel Management & Self-Booking Tool (SBT),
    - Holidays & Leisure Travel and Inbound Tourism
    - Spiritual Tourism
- Company developed **strong capabilities** in managing large-scale domestic and international travel programs, conferences, government mandates and institutional projects

KEY FACTS

25+ Countries Global Event Management

20+ Years Of Experience

PAN India Presence

400+ Employees

300+ Average Pax/Event

80,000 Total No. of Pax

273 Total No. of MICE Programs

H2 FY26 ₹ In Lakhs	H2 FY26 ₹ In Lakhs	H2 FY26	H2 FY26*
Revenue : **13,337**	EBITDA : **977** PAT : **721**	**0.05** Debt to Equity	ROE: **12.7%** ROCE: **16.9%**

**Annualised*

Key Operating Highlights

273

MICE Programs executed across domestic & international destinations

81

Unique corporate clients served across diverse industries

₹ 216.3 Cr

Total MICE Program business generated

20 Year legacy…

2004
Company was incorporated

2012
Affiliated with **PATA**
(Pacific Asian Tour Association)

Affiliated with **IATO**
(Indian Association of Tour Operators)

2014
Affiliated with **ADTOI**
(Association of Domestic Tour Operators of India)

2019
- Achieved a turnover of ₹100 Crore
- Affiliated with **IATA** (International Air Transport Association)

2024
- Crossed turnover of **₹200 Crore**
- Converted into a **Public Limited Company**

2025
- Started B2C with religious tours in Mahakumbh
- Acquired 21 new corporate clients
- Acquisition of TravExel Events and Travel Pvt Ltd. enables entry into the specialized domain of medical conferences.

2026
- Rebranded as Mach Travel Solutions Limited
- Entered Government & Institutional Projects
- Launched Enterprise Travel Management vertical
- Introduced Self-Booking Tool (SBT)
- Expanded into Integrated Travel Solutions Platform
- Developed MachTravel.com B2C platform

Business Overview

Business Model – Integrated travel solutions

One Platform. Multiple Solutions. Endless Possibilities

INTEGRATED
TRAVEL SOLUTIONS PLATFORM

MICE
Conferences, incentives and large-scale global exhibitions.

INSTITUTIONAL PROJECTS
Government and Private delegation logistics and multi-location execution.

TRAVEL & TOURISM
Destination management and immersive India experiences.

Transforming into an Integrated Travel Solutions Platform

Key Growth Initiatives

B2C Expansion

MachTravel.com

FOCUS AREAS

- **Holidays**
- **Leisure Travel**
- **Cruises**
- **Spiritual Tourism**

Geographic Expansion

Current presence across India's key metro and business hubs:

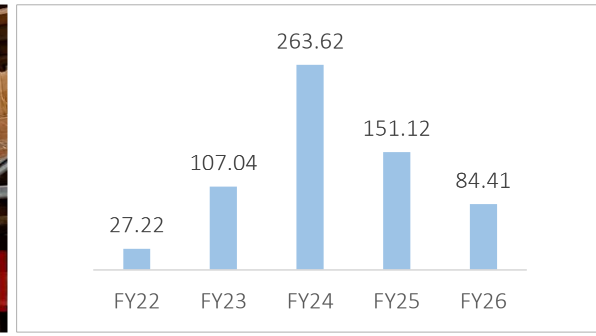
- **Noida**
- **New Delhi**
- **Kolkata**
- **Mumbai**
- **Bengaluru**

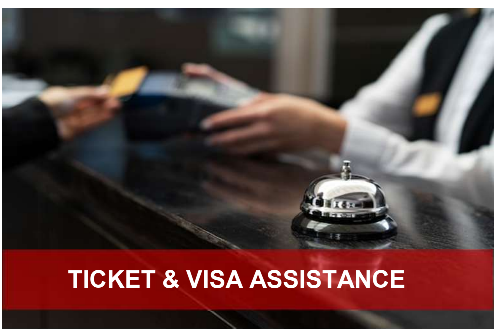
Growth Drivers

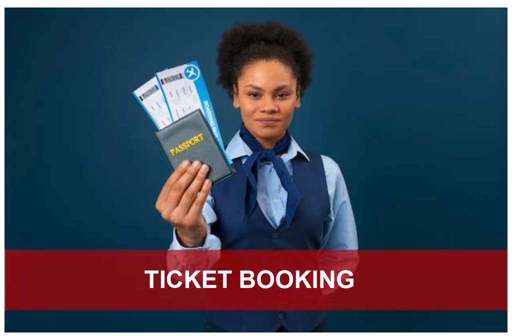
- Growing Corporate Travel Management Business & SBT
- Expanding deeper into Government Projects
- Building an Integrated Travel Solutions Ecosystem

Comprehensive MICE Solutions

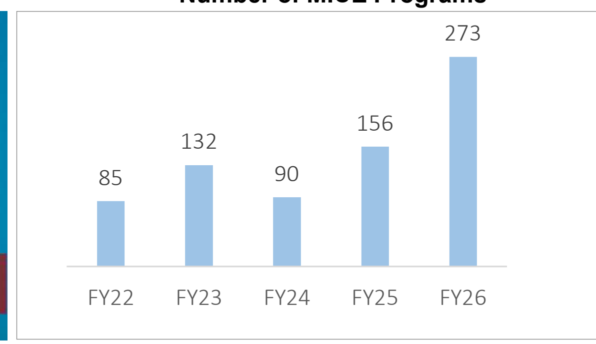
Average revenue generated per MICE Program (in ₹ Lakhs)







Number of MICE Programs



Beyond MICE

The Company is leveraging its execution capabilities and industry relationships to expand into Corporate Travel Management, Government Projects, Enterprise Travel Technology, B2B Travel Solutions and Retail Travel.

Top Domestic & International Destination FY26

mach Travel Solutions Ltd.
Trusted Since 2004

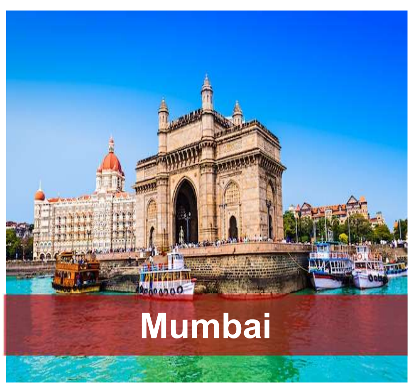

Bali


Chennai- Cordelia Cruise


Dubai


Amritsar


Prague/Vienna


Mumbai


Goa


Lisbon


Argentina

H2 FY26 Key Projects

ORDER PIPELINE HIGHLIGHTS

₹142+ Cr
Secured Mandates

1.89 Lakh+
Participants & Beneficiaries

4
Major Projects across Government, Corporate & International Segments

Punjab Government Pilgrimage Programme

- ₹92 Cr value
- 1.85 lakh yatris
- Multi-year execution

Oceania MICE Programmes

- ₹32 Cr — multiple group wins
- 950–1,000 delegates
- Q1 FY27 execution

Dubai Travel Management Projects

- ₹10 Cr value
- 1,200 participants

Mumbai MICE Movement

- ₹8.45 Cr value
- 1,600 participants

Recently Managed in Last One Year

Location	**Bali**	**Argentina**	**Mexico**	**Goa**	**Aamby vally**	**Chennai**
Period	Jul 2025	Sep 2025	Apr 2025	Jul 2025	Jul 2025	Aug 2025
Pax	980	101	38	1,300	1250	1500
Event Value	1,151.32	1,074.44	584.50	921.71	525.84	932.55
Service Category	Incentive Tours/Event	Incentive Tours/Event	Incentive Tours/Event	Incentive Tours/Event	Incentive Tours/Event	Cordelia cruise
Client Industry	Banking Sector	Insurance Sector	Insurance Sector	Banking Sector	Banking Sector	Banking Sector

Location	**Kenya**	**Punjab**	**Bali**	**Sikkim**	**Bangkok**	**Delhi - Agra**
Period	Aug 2025	Aug 2025	Aug 2025	Apr 2025	Jun 2025	Aug 2025
Pax	57	120	240	270	400	800
Event Value	445.50	359.19	278.05	258.07	251.52	207.06
Service Category	Incentive Tours/Event	Incentive Tours/Event	Incentive Tours/Event	Incentive Tours/Event	Tour	Incentive Tours/Event
Client Industry	Banking Sector	Insurance Sector	Manufacturing Sector	Insurance Sector	Home Appliances Sector	Cement Sector

Location   Period   Pax   Event Value (in ₹ Lakhs)   Service Category   Client Industry

B2C Segment…

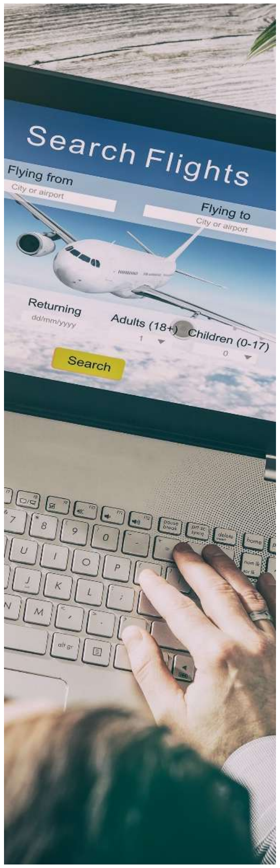
B2C Travel portal – MACHTRAVEL.COM to be launched

Wedding

Religious tourism

Cruises

Visas



B2C Travel portal (MACHTRAVEL.COM to be launched)

Market Trends & Opportunities

India's position on the **World Economic Forum's Travel and Tourism Development Index 2024** has improved to **39th from 54th in 2021.**

Growth in India's travel & tourism sector supports B2C expansion.

International travel spending has seen the most significant increase

Tourism Infrastructure development

Leveraging Existing Strengths

Established Corporate Customer Base
Years of trust and strong relationships with existing clients.

Recognition & Familiarity
Brand recognition in the corporate space will aid B2C penetration.

MICE Business Growth
Growing MICE sector will drive B2C demand.
Opportunity to cross-sell and up-sell within both segments.

Ease of Booking
User-friendly and familiar portal ensuring a seamless experience for customers.

Strategic Advantage

Strong Industry Connections
existing relationships with all airlines and hotels will enhance profitability by enabling smoother deals and better negotiation terms

Tourism Infrastructure Development
Makes travel easier and more appealing.

B2C Strategy
Strategically utilize existing client relationships. serving the needs of corporate customers and individual travelers.

Driving Factors for Growth

Expanding Middle-Income Population
More people are willing to invest in travel experiences.

Improved Infrastructure
Expansion of air, road, and rail networks making remote adventure destinations accessible.

Influence of Social Media
Social platforms driving travel trends and influencing consumer decisions.

40,000+ PEOPLE TRAVELLED WITH MACH IN H2 FY26

The Great Indian Traveller: Trends shaping the way India travels | EY - India

Industry Overview

Industry Growth Drivers

Business travel surge boosts MICE demand.

Custom event solutions drive **client satisfaction**.

Investments & policies under **‘Incredible India’** enhance sector appeal.

Government support positions India as a **global MICE hub**.

Infrastructure growth expands MICE opportunities.

Ministry has formulated a National Strategy and Roadmap for MICE Industry

Indian MICE Industry Overview

The India MICE market size reached **USD 110.30 Billion** in 2024. Looking forward, IMARC Group expects the market to reach **USD 183.10 Billion** by 2033, exhibiting a growth rate **(CAGR) of 5.20%** during 2025-2033.

India's Thriving MICE Sector

Strong Growth

The MICE industry in India is expanding outpacing GDP growth.

Key Venues

Prominent MICE locations include **Jio World Convention Center** and **Bharat Mandapam**.

Global Ranking

India ranks **28th in ICCA meetings** and has hosted **200+ G20** .

Hybrid & Digital

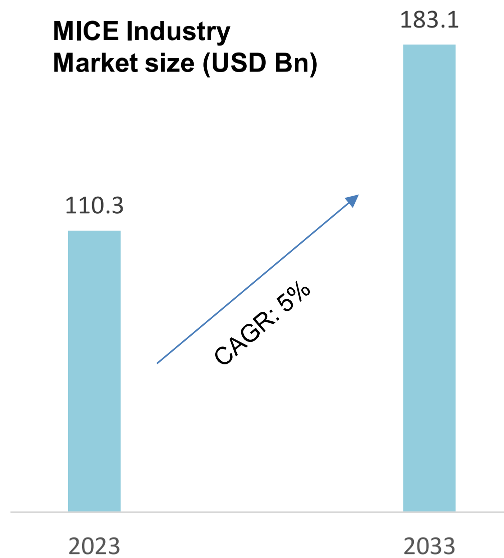
Adoption of **virtual and hybrid formats** is enhancing engagement.

Sustainability & Technology

Increasing focus on **eco-friendly initiatives** and **AR/VR integration** in .

Future Outlook

Growth fueled by **infrastructure upgrades, e-Tourist visas,** and **Tier-II city development**.



[India MICE Market Size, Share, Trends and Forecast by Type and Region, 2025-2033]()

Government Initiatives Boosting Tourism

Incredible India Campaign
Promotes India as a global travel destination.

Dekho Apna Desh Campaign
Encourages domestic tourism with travel incentives.

Swadesh Darshan Scheme
Develops integrated tourism circuits across India.

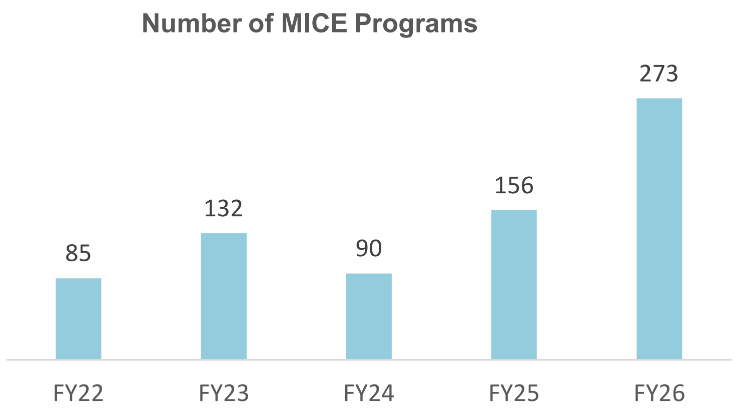
PRASAD Scheme
Focuses on pilgrimage tourism infrastructure.

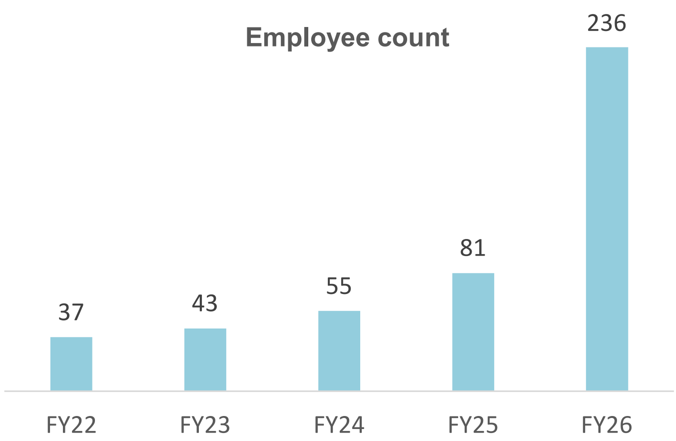
E-Visa Facility
Available for citizens from over 160 countries, simplifying entry for tourists.

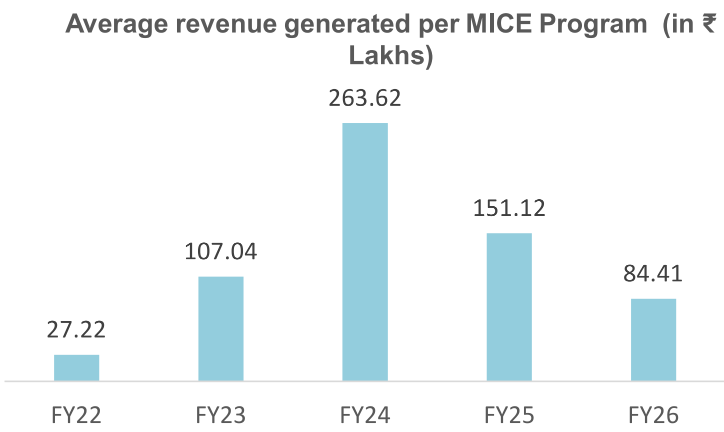
G20 Presidency (2023)
Positioned India as a global tourism hub with international and increased visibility.


Financial
performance

Operational KPIs Overview / Revenue visibility







Financial Highlights FY26

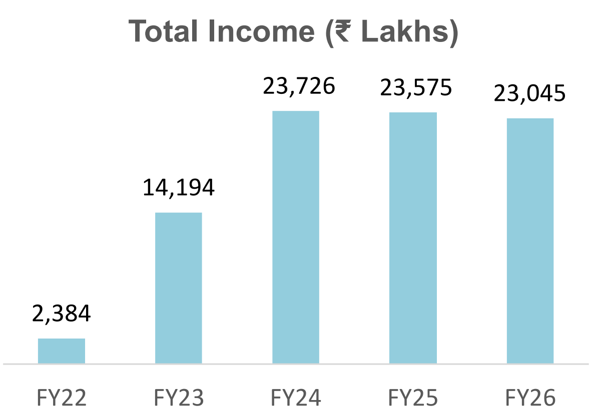
	FY26		FY25	
	Revenue ₹ 23,045 Lakh	EBITDA ₹ 2,235 Lakh	Revenue ₹ 23,575 Lakh	EBITDA ₹ 2,196 Lakh
	PAT ₹ 1,506 Lakh	EPS ₹ 7.44	PAT ₹ 1,417 Lakh	EPS ₹ 7.07

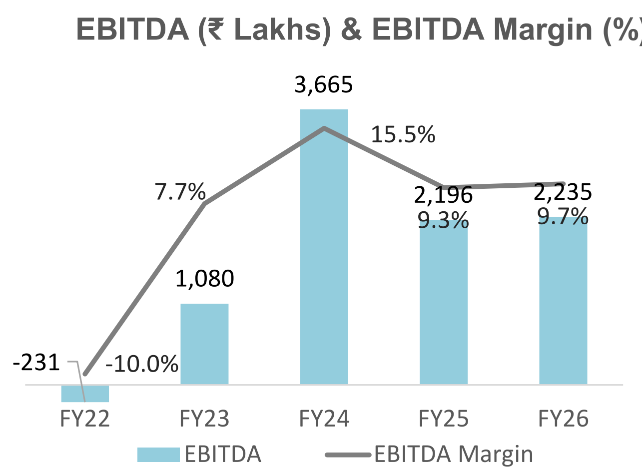
As on 31st March 2026

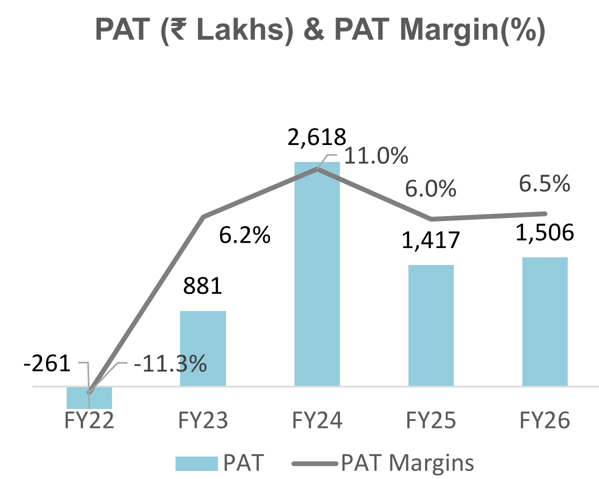
Number of MICE Programs	ROE*%	ROCE*%	Working Capital Days*
273	12.7%	16.9%	137

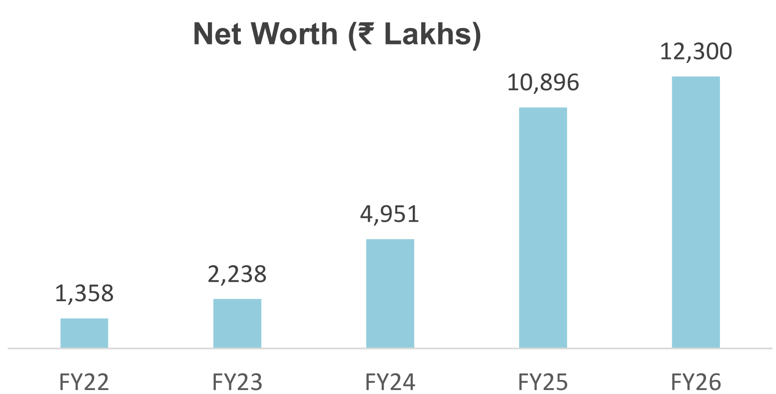
**Annualized*

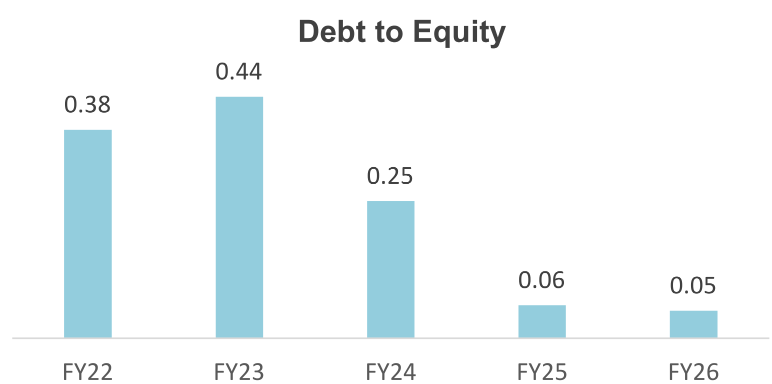
Key Financial Ratios



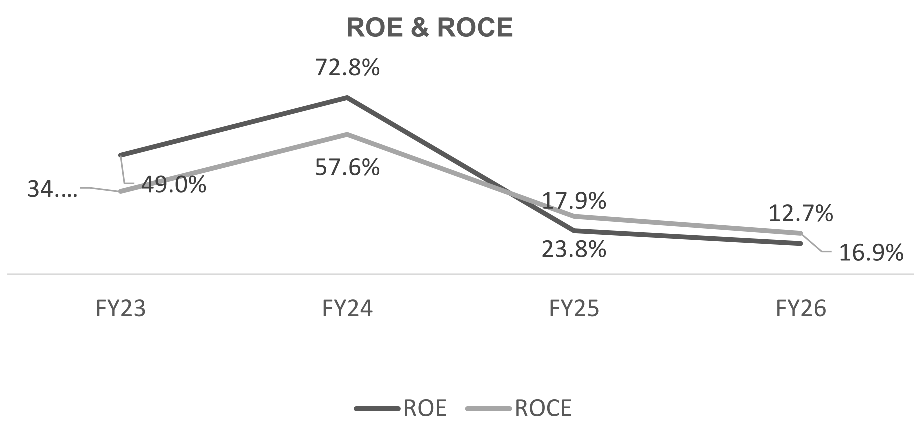


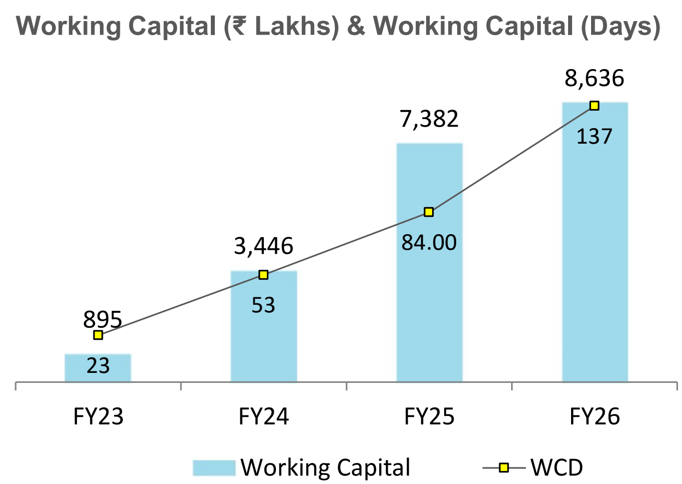


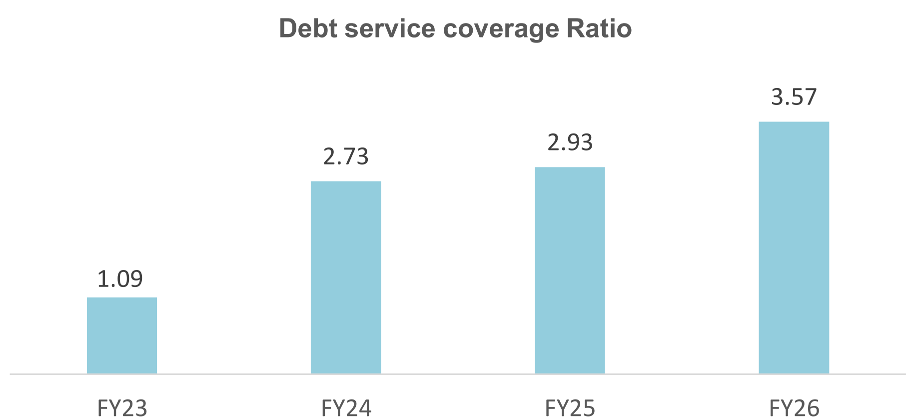




Key Balance Sheet Ratios

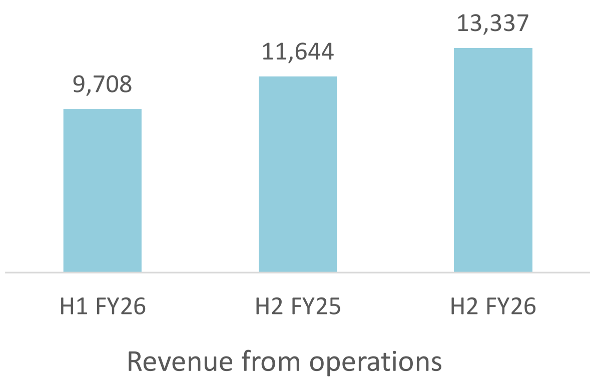


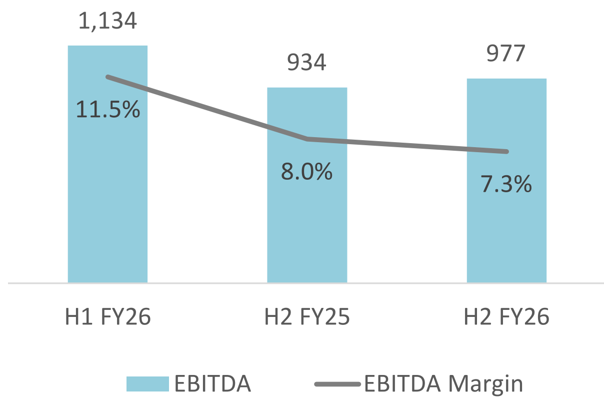


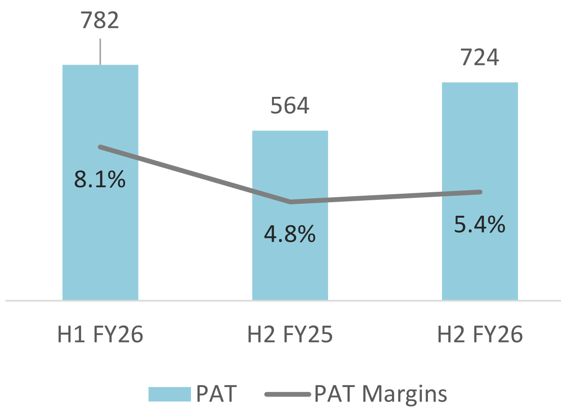


H2 & FY26 Key Financial Highlights

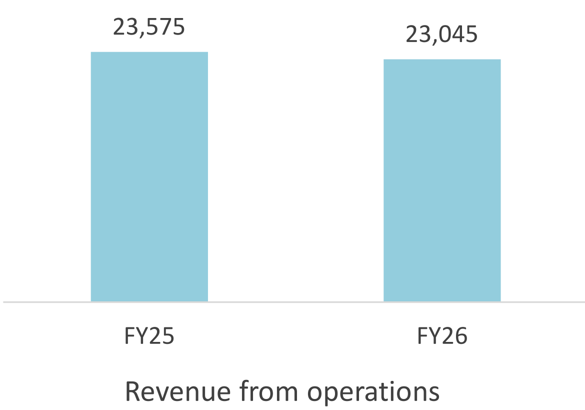
H2 FY26

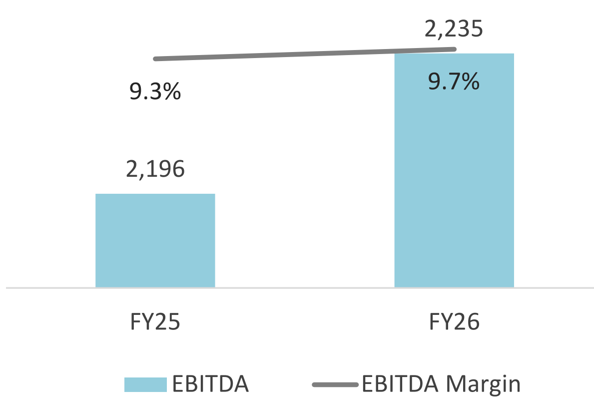


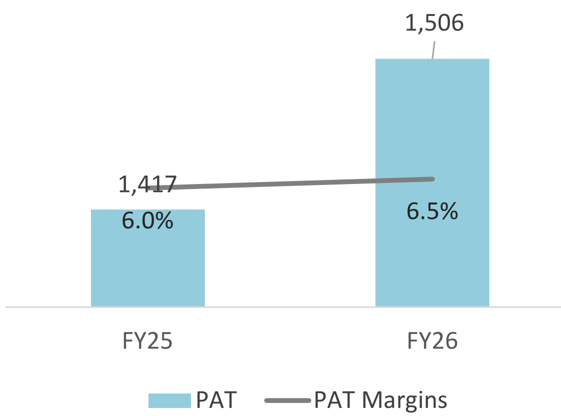




Annual







In ₹ Lakhs

H2 FY26 Income Statement

INR Lakhs	H2 FY26	H2 FY25	Y-o-Y %	H1 FY26
Revenue From Operations	**13,337**	**11,644**	**(87.6)%**	**9,708**
Other Income	124	211		160
Total Income	**13,461**	**11,855**	**(87.7)%**	**9,868**
Expenses				
Employee Benefit Expenses	792	521		638
Other Administrative Expenses	11,568	10,400		8,095
Total Expenses	**12,360**	**10,921**		**8,734**
EBITDA	**977**	**934**	**(91.5)%**	**1,134**
EBITDA Margin (%)	***7.33%***	***8.02%***	***(332) Bps***	***11.49%***
Finance Cost	49	44		39
Depreciation	83	74		73
PBT	**970**	**816**	**3.9%**	**1,022**
Tax	245	252		240
PAT	**724**	**564**	**(86.3)%**	**782**
***PAT** Margin (%)*	***5.40%***	***4.84%***	***51 Bps***	***8.06%***
Basic EPS in Rs.	**3.74**	**2.68**		**3.70**

Balance sheet

INR Lakhs	As on 31st Mar'26	As on 31st Mar'25
EQUITY AND LIABILITIES		
Equity Share Capital	2,104	2,104
Reserves and surplus	10,032	8,792
Minority interest	164	-
Shareholder's Fund	**12,300**	**10,896**
Non-current Liabilities	**553**	**671**
Long Term Borrowing	421	529
Long Term Provisions	132	83
Deferred Tax Liabilities (net)	-	59
Current Liabilities	**5,451**	**2,339**
Short Term Borrowings	138	127
Trade Payables	2,341	611
Other Current Liabilities	2,396	933
Short Term Provisions	576	669
Total Equity & Liabilities	**18,304**	**13,906**

INR Lakhs	As on 31st Mar'26	As on 31st Mar'25
ASSETS		
Non-Current Assets	**4,217**	**4,148**
Property Plant & Equipment	1,924	1,974
Tangible Assets under development	-	-
Non-Current Investments	-	-
Deferred Tax Assets (Net)	17	-
Long Term Loans & Advances	124	22
Other Non-Current Assets	2,152	2,152
Current Assets	**14,087**	**9,758**
Current Investments	230	720
Trade Receivables	4,903	4,295
Cash & Bank Balances	3,179	2,666
Short Term Loans & Advances	5,712	1,955
Other Current Assets	63	122
Total Assets	**18,304**	**13,906**

WAY AHEAD

Record Revenues

Targeting record revenues in FY27, building on strong H2 FY26 momentum and a healthy secured order pipeline.

B2C Launch

Launch of MachTravel.com to penetrate the B2C market — holidays, leisure travel, cruises and spiritual tourism.

Pan-India Expansion

Widening footprint across India's key metros to deepen corporate, government and institutional relationships.

MANAGEMENT VISION

"To build one of India's leading integrated travel solutions platforms through technology, execution excellence and diversified travel offerings."

Thank You

Mach Travel Solutions Limited
Ms. Yashashvi Srivastava
Company Secretary & Compliance Officer
compliance@machtravel.com
Website: www.machconferences.com

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Adfactors Investor Relations

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