EXPERIENCES UNFORGETTABLE

Date: May 28, 2025

To,

The Secretary, Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400001,
Maharashtra, India

Scrip Code: 544248 **Scrip ID: MCEL**

Subject: Intimation of Investor Presentation under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI Listing Regulations')

Dear Sir/Madam,

Please find attached herewith a copy of the Investor Presentation pursuant to Regulation 30 of the SEBI Listing Regulations.

You are requested to kindly take the document on record.

Yours faithfully,
For **Mach Conferences & Events Limited**

Yashashvi Srivastava
Digitally signed by Yashashvi Srivastava
Date: 2025.05.28 18:47:10 +05'30'

Yashashvi Srivastava
Company Secretary & Compliance Officer

EXPERIENCES UNFORGETTABLE

MACH

Conferences And Events Limited

Investor Presentation

Disclaimer

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The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

ABOUT THE COMPANY

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Mach Conferences and Events Limited (Mach, The Company) provides comprehensive event management solutions for MICE and Event Sector. Mach is specialized in Conference Management, Exhibition Management and Global Event Planning. This includes venue selection, accommodation arrangements, transportation logistics, local activities, and on-site coordination.

Mach offer end-to-end services for corporate meetings, conferences, trade shows, and other gatherings, facilitating seamless planning, execution, and coordination. The Company’s expertise lies in crafting tailored experiences, from conceptualization to logistics, to ensure impactful events that meet their clients' objectives. Leveraging innovative design, cost-effective management, and efficient operations. Their experience ranges from arranging small corporate events to large global events.

10X

Revenue in 3 years (FY22-FY25)

VISION MISSION

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Vision

To be the #1 Brand that delivers benchmark quality MICE solutions which are unequalled in experiences, while being truly beneficial to businesses.

Mission

- Create unforgettable experiences
- Make the unbelievable affordable
- Deliver interactive, immersive & experiential events
- Keep evolving to stay ahead of the curve

KEY FACTS

MACH CONFERENCES & EVENTS
EXPERIENCES UNFORGETTABLE

25+ Countries Global Event Management

20+ Years Of Experience

PAN India Presence

370+ Event Completed During Last 3 Year

₹ 151.12 Lakhs Average Revenue Generated Per Event in FY25

80+ Team Size

FY25 ₹ In Lakhs

Revenue : **23,575**

EBITDA : **2,195** PAT: **1,416**

FY25

ROE: **17.86%**

ROCE: **23.84%**

20 Year legacy…

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2004
Company was incorporated

2012
Affiliated with **PATA**
(Pacific Asian Tour Association)

Affiliated with **IATO**
(Indian Association of Tour Operators)

2014
Affiliated with **ADTOI**
(Association of Domestic Tour Operators of India)

2019
- Achieved a turnover of ₹100 Crore
- Affiliated with **IATA**
  (International Air Transport Association)

2024
- Crossed turnover of **₹200 Crore**
- Converted into a **Public Limited Company**

2025
- Started B2C with religious tours in Mahakumbh
- Acquired 21 new corporate clients

The Executors of Vision

Mr. Amit Bhatia
Chairman & Managing Director

More than 20 years of experience in MICE industry.
Responsible to control and oversee all business operations, people and ventures.

Mrs. Laveena Bhatia
Whole time Director

Having an experience of more than 20 years in MICE Industry.

In-charge for planning, organizing and directing the operations of the company.

Mr. Ranjan Ghosh
Vice President

He has more than 20 years of experience in MICE industry

Mr. Rajesh Chhetri
Vice President

He has more than 17 years of experience in MICE industry

Mrs. Antra Pant
Vice President – MICE

She has more than 22 years of experience in MICE industry

Mr. Abdul Rahim Patel
Vice President – Sales

20+ years of experience in Travel & hospitality industry.

Mr. Adit Bhatia
Deputy General Manager - Strategy and Innovation

Experience of more than 3 years in MICE Industry.

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Talent Acquisition

Mr. Varun Mehta

Vice President - Strategy and Ventures

25+ years of rich experience. Served as a Global Vice president in EaseMyTrip.

Responsibilities in Mach

- Transforming Mach conferences & events Ltd into a full service Online Travel Agency (OTA).
- The verticals will include : Flights, Hotels, Cruises and VISA services
- In-house airline ticketing enabled by IATA accreditation and GDS integration.
- Strategic Acquisition Targeting Travel firms
- Collaborating with different travel boards across the globe

Ms. Priyanka Singh

Vice President - Corporate & MICE

24+ Years of Excellence in B2C holidays, corporate Travel with proven expertise in the travel and hospitality industry.

Responsibilities in Mach

- New Segment - Corporate Travel desk, Corporate Helpdesk will work as a digital implant in a corporate where the day to day travel requirements will be fulfilled by this online tool. These requirements can be anything from Flights, Hotels, Taxi, Visas etc
- To inspire customers to experience the world by providing exceptional travel experiences while prioritizing sustainability and responsible tourism.

MANAGEMENT COMMENT

"We are proud to report that FY25 has been a landmark year for Mach Conferences & Events Ltd., marked by significant growth in customers, strategic diversification, and consistent operational excellence. With a **73% year-on-year increase in the number of events executed**, rising from 90 in FY24 to 156 in FY25, we have demonstrated our agility and capability in meeting the evolving demands of our clients across both domestic and international locations. This growth has been driven by our relentless focus on quality, client satisfaction, and innovation in event execution.

Notably this year we have launched our **Religious Tourism segment**, which started with premium B2C packages to the Maha Kumbh Mela in Prayagraj. Religious tourism is just the beginning of our journey to diversify and innovate; this year, we will also be transforming into an **OTA (Online Travel Agency)** with the launch of our **own B2C portal**. Furthermore, we are setting up corporate travel desks across various corporates, which will contribute significantly to additional revenue streams.

We are also pleased to share that we added **21 new clients this year** and conducted over 35 events for them, contributing meaningfully to our portfolio diversification. Our events footprint spans prestigious international destinations such as Norway, Vancouver, Peru, New Zealand, Switzerland, and Monte Carlo, alongside key Indian cities like Goa, Srinagar, Bekal, Jaipur, Kovalam, and Gangtok. In FY25, we achieved **revenue of ₹235.75 Crores**, equaling the previous year's total. While FY24 included a major large event in Korea that contributed approximately ₹80 Crores, this year's performance came from a broader base of clients and events. Excluding that big event in Korea, our business recorded an **organic growth of nearly 50%,** demonstrating the success of our client acquisition strategy, portfolio expansion, and unwavering commitment to excellence.

As we look ahead, we remain committed to expanding our service offerings, including OTA, corporate travel desks, cruises, Visa services, and exploring new markets. Our continued success is a testament to the unwavering dedication of our team, the loyalty of our clients, and our shared vision for sustainable, high-impact growth.."

- Amit Bhatia

Chairman & Managing Director

Business

Overview

Comprehensive MICE Solutions …

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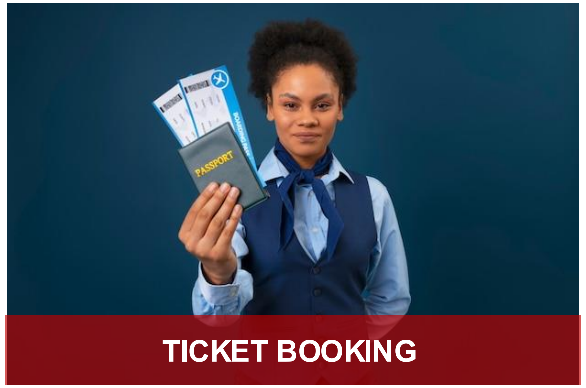
Imagine organizing a big international conference. The venue is needed (which we help with), transportation (we manage it), and accommodations (we book the hotel). The attendees traveling from different countries, we take care of their flight tickets, visas, and even exchange currency for them. On-site, we coordinate every logistical detail so that everything runs on time and smoothly. The client need not worry about the behind-the-scenes work because we handle all of it. Our comprehensive service makes sure that everyone has a hassle-free and enjoyable experience.

In short, we handle everything for the client, from start to finish, ensuring the event is a success.



MACH CONFERENCES & EVENTS
EXPERIENCES UNFORGETTABLE

EVENT AND CONFERENCES

Organizing corporate events, seminars, and conferences. This includes

01
Choosing the best location for the event.

02
Creating a clear plan or schedule for what will happen during the event (agenda).

03
Coordinating with speakers to make sure they are ready and prepared to present.

04
Managing the people attending the event, making sure they have everything they need.

DESTINATION MANAGEMENT

Comprehensive planning for seamless travel experiences
When your event is being held at a specific place.

01

Picking the best venue (location) for the event.

02

Booking hotel rooms for attendees.

03

Sorting out transport to get everyone from place to place.

04

Organizing local activities like cultural tours or team-building exercises

HOTEL & VENUE BOOKING

Arranging accommodations and event venues.

01

Understanding the client's needs and finding the best hotel or venue that fits.

02

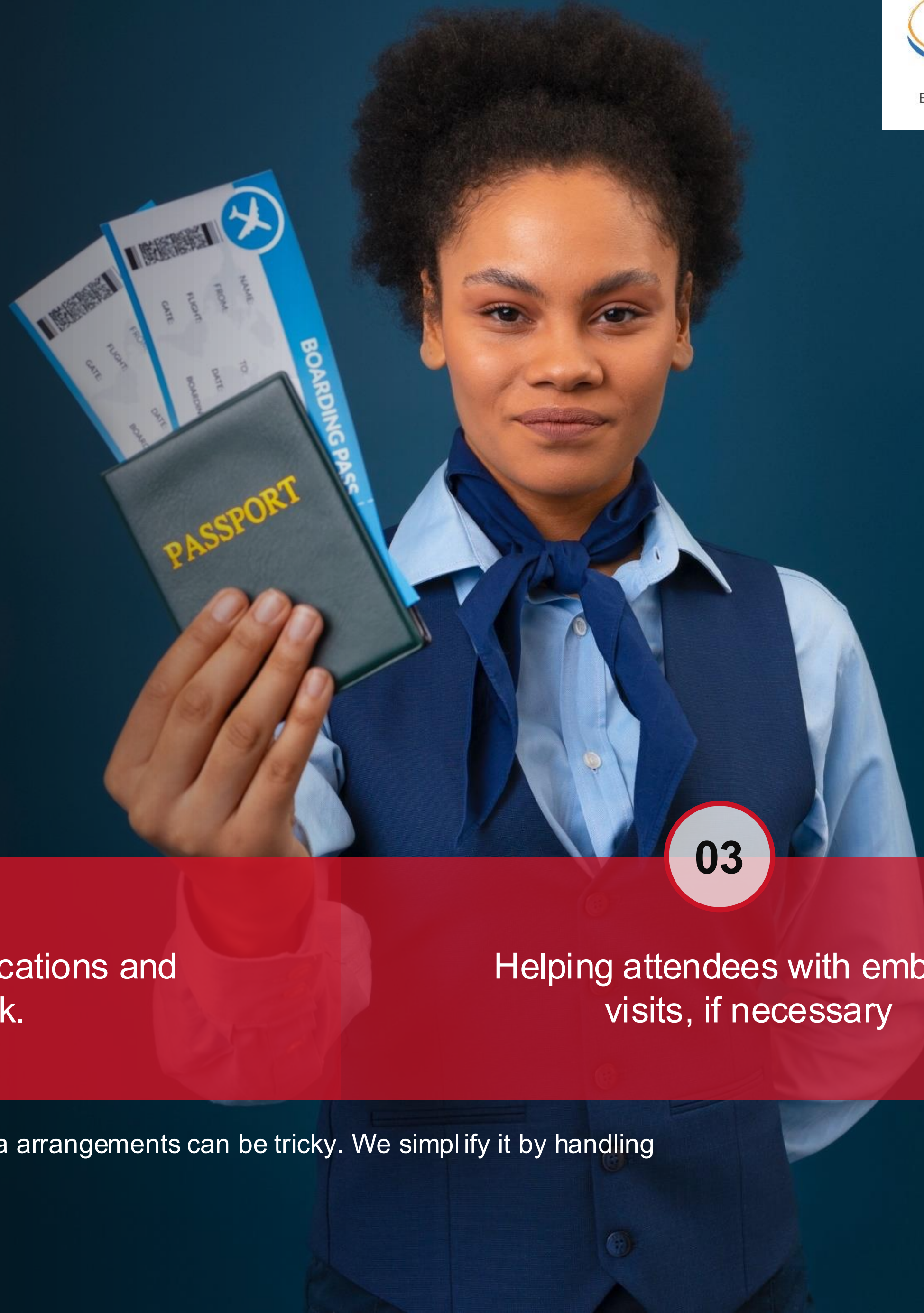
Using our good relationships with top hotels to get special deals or privileges for our clients.

03

We make sure the attendees have comfortable and convenient places to stay or meet.

TICKET & VISA ASSISTANCE

Handling flight tickets and visa processing for attendees



01

Booking flight tickets.

02

Handling visa applications and paperwork.

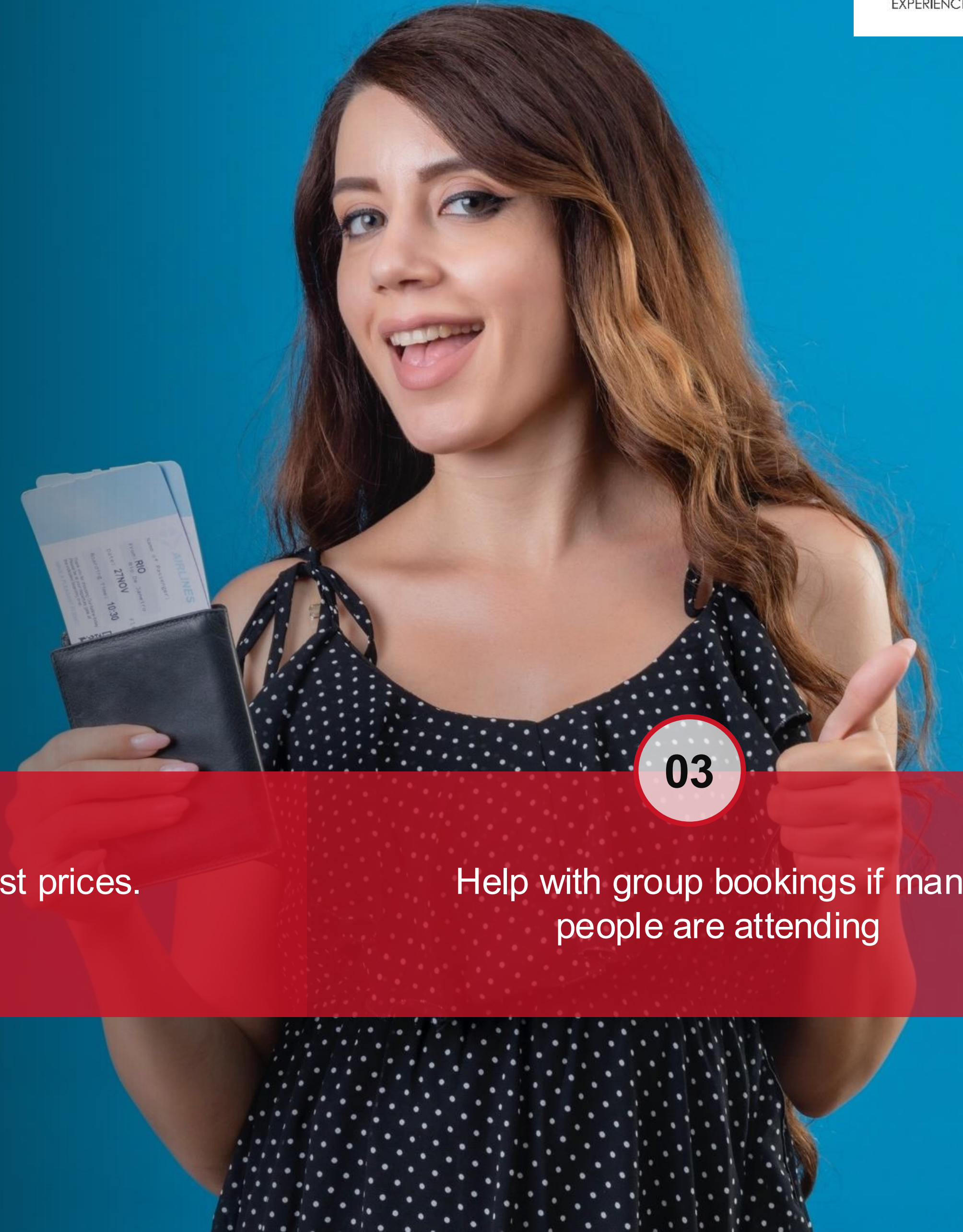
03

Helping attendees with embassy visits, if necessary

When attendees are coming from different places (sometimes from abroad), travel and visa arrangements can be tricky. We simplify it by handling everything so that attendees can focus on the event itself without worrying about logistics.

TICKET BOOKING

Hassle-free flight, train, and other travel bookings for attendees



01

Plan travel schedules.

02

Book tickets at the best prices.

03

Help with group bookings if many people are attending

LOGISTICS MANAGEMENT

Coordinating transportation and travel logistics.

01

Organizing transportation for people and equipment.

02

Coordinating the timing and schedules to make sure everything arrives where it should be

Logistics make sure all the parts of the event (from equipment to people) are where they need to be at the right time.

To Acquire 60% Stake In Travexel Events And Travel Pvt Ltd

About Travexel:

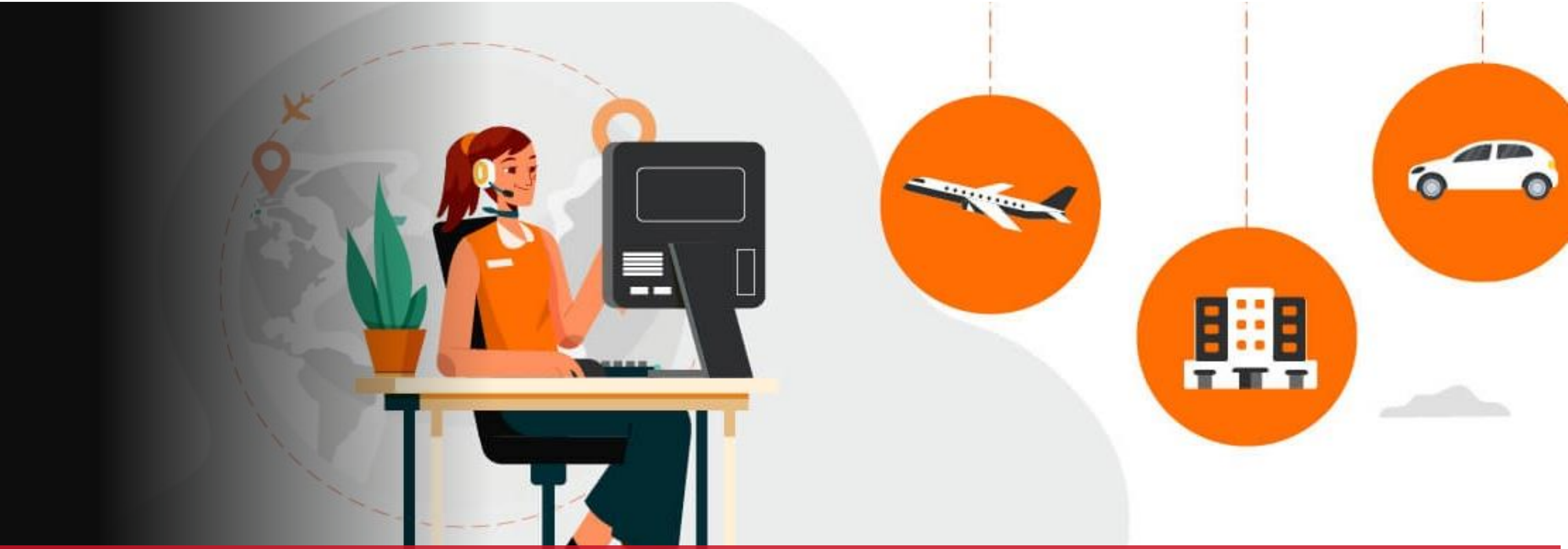
- Prominent professional conference organizer specializing in **medical conferences** and comprehensive travel solutions for delegates
- Key advantage - medical conference segment offers **long-term planning and predictability**
- The Revenue of Travexel in FY25 stood at 1.25 Crores and has an Order book of approximately ₹20 crores in FY26

About Acquisition:

- Company will invest Rs. 1,50,000/- (Rupees One Lacs Fifty Thousand Only) for acquiring 15,000 Equity shares comprising of 60% equity capital of the company post acquisition and Company will also invest Rs. 48,50,000/- (Rupees Forty-Eight Lakhs, Fifty Thousand only) in 4,85,000 Preference shares.

The strategic acquisition marks Mach Conferences & Events entry into the specialized domain of medical conferences, further expanding our expertise and service portfolio.

New Segment - Corporate Travel Desk



Corporate Travel Desk will work as a digital implant in a corporate where the day-to-day travel requirements will be fulfilled by this online tool. These requirements can be anything from Flights, Hotels, Taxi, Visas etc. This will ensure additional revenue streams in the coming year.
We are partnering with TBO to provide this technology.

B2C Segment…

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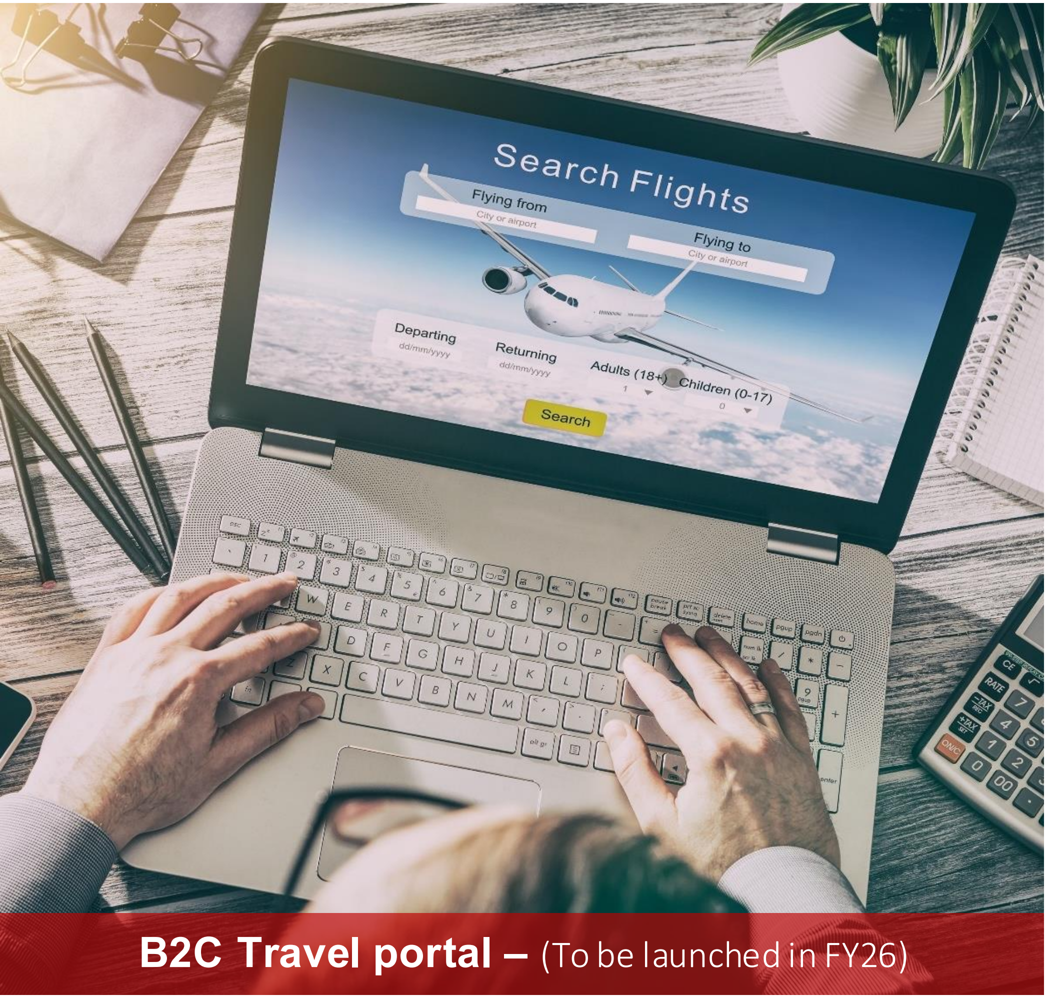


B2C Travel portal – (To be launched in FY26)

Wedding

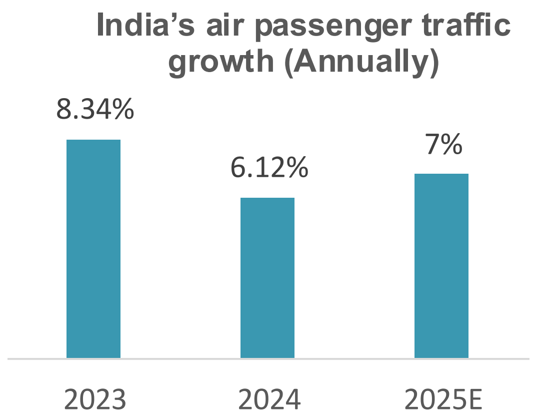
Religious tourism

Cruises (Recently launched in May'25)

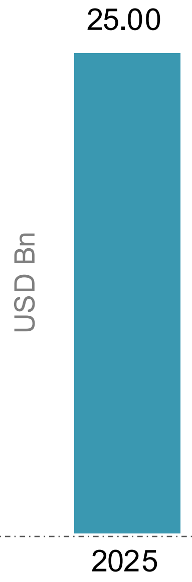
Visas (Upcoming)

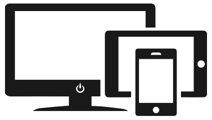
Indian Tourism Industry Overview

- The Indian tourism sector contributes approximately **5-6%** to the country's GDP.
- Domestic tourism is the primary revenue driver, accounting for nearly **88%** of the sector's total revenue.
- The Indian tourism industry is projected to grow at a **CAGR of 8-10%** over the next decade.
- With rising income levels and better infrastructure, domestic travel has grown substantially.
- Increasing number of Indians traveling abroad.
- improved air connectivity, simplified visa processes, and affordable international packages.
- Trevolution group a (50 Countries) reported a **remarkable surge in travel demand** to and from India with over 110,000 airline tickets sold in 2024, making India one of the **top performing markets**.



Travel & Tourism market in India



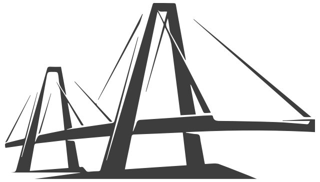


Digital Transformation

Travel tech, AI-powered recommendations, and digital payment solutions will reshape the industry. **Growth in online travel platforms and mobile apps making bookings easier.**

International tourist arrivals

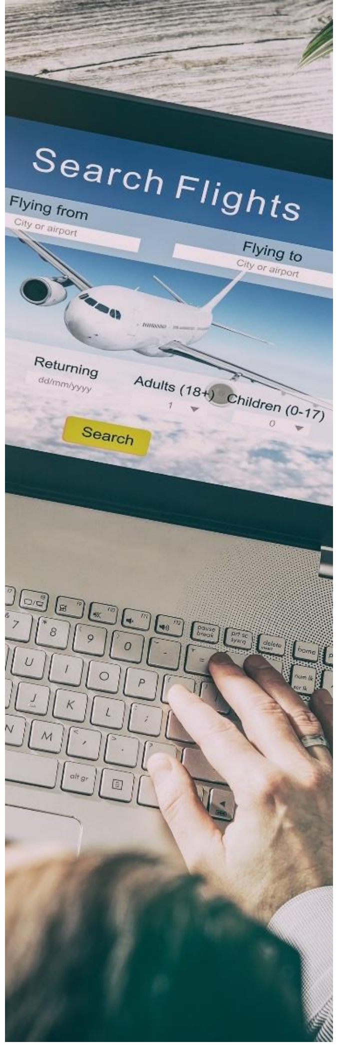
Expected to rise significantly due to government initiatives, improved air connectivity, and growing global interest in India's cultural and natural heritage.



Infrastructure Development and higher disposable income

Improved airports, railways, roads, and transportation options.
Increasing middle-class spending power leading to higher travel expenditure.

CAGR 18% (4 years)



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B2C Travel portal (To be launched in FY26)

Market Trends & Opportunities

India's position on the **World Economic Forum's Travel and Tourism Development Index 2024** has improved to **39th from 54th in 2021.**

Growth in India's travel & tourism sector supports B2C expansion.

International travel spending has seen the most significant increase

Tourism Infrastructure development

Leveraging Existing Strengths

Established Corporate Customer Base
Years of trust and strong relationships with existing clients.

Recognition & Familiarity
Brand recognition in the corporate space will aid B2C penetration.

MICE Business Growth
Growing MICE sector will drive B2C demand.
Opportunity to cross-sell and up-sell within both segments.

Ease of Booking
User-friendly and familiar portal ensuring a seamless experience for customers.

Strategic Advantage

Strong Industry Connections
existing relationships with all airlines and hotels will enhance profitability by enabling smoother deals and better negotiation terms

Tourism Infrastructure Development
Makes travel easier and more appealing.

B2C Strategy
Strategically utilize existing client relationships. serving the needs of corporate customers and individual travelers.

Driving Factors for Growth

Expanding Middle-Income Population
More people are willing to invest in travel experiences.

Improved Infrastructure
Expansion of air, road, and rail networks making remote adventure destinations accessible.

Influence of Social Media
Social platforms driving travel trends and influencing consumer decisions.

36,500+ PEOPLE TRAVELLED WITH MACH IN FY25

The Great Indian Traveller: Trends shaping the way India travels | EY - India

Religious Tourism (Recently Started)

Religious Tourism is the biggest tourism market in India. Mach is now focusing on carving a distinctive niche in the untapped Religious Tourism market by delivering unique, all-inclusive experiences for visiting holy sites across India. This package transcends conventional travel and lodging services, offering travelers an immersive journey into the history and spiritual essence of each location, complemented by a luxurious, expertly guided experience. The Company offers a seamless and comprehensive travel solution, encompassing premium air tickets, luxurious hotel bookings, private transfers, and a dedicated guide to ensure an unparalleled experience

Targeted Tourism Places

Annual Visitors

Tirupati
20-30 Mn

Golden temple
35-36 Mn

Siddhivinayak Temple
18-22 Mn

Rishikesh
59 Mn

Vaishno Devi
10-12 Mn

Ayodhya
160 Mn

Mach Conferences and Events ltd. entered the Maha Kumbh Mela as a pilot project

Maha Kumbh 2024 attracted 600-660 million visitors, far exceeding projections. With per-capita expenditure at ₹2,000, total spend reached ₹1.2 lakh crore.

Source: The Economic Times, The Times of India

MACH CONFERENCES PARTNERS WITH CORDELIA CRUISES

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"We are proud to lead the way in offering transformative experiences in India's booming cruise sector."
— **Mr. Amit Bhatia**, CMD, Mach Conferences & Events Ltd.

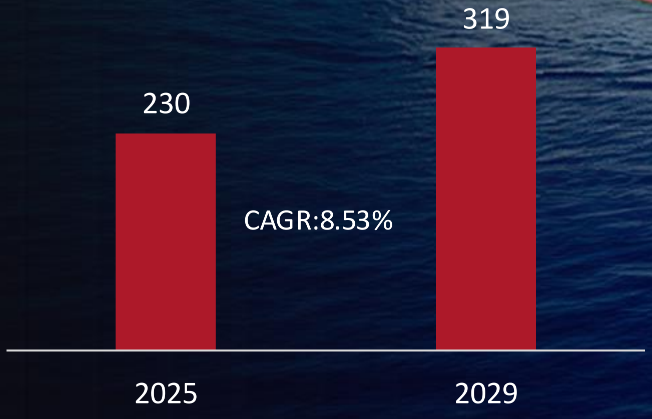
Mach Conferences becomes a **Key Distributor for Cordelia Cruises**, reinforcing its leadership in luxury travel and aligning with the **Cruise Bharat Mission** targeting **5 million passengers by 2047**.

Dual Growth Strategy

- **B2C Expansion**: Premium cruise packages for discerning travellers
- **B2B Boost**: Customized cruise solutions for **corporate events**, **incentive travel**, and **group tours**

Cruise Industry updates

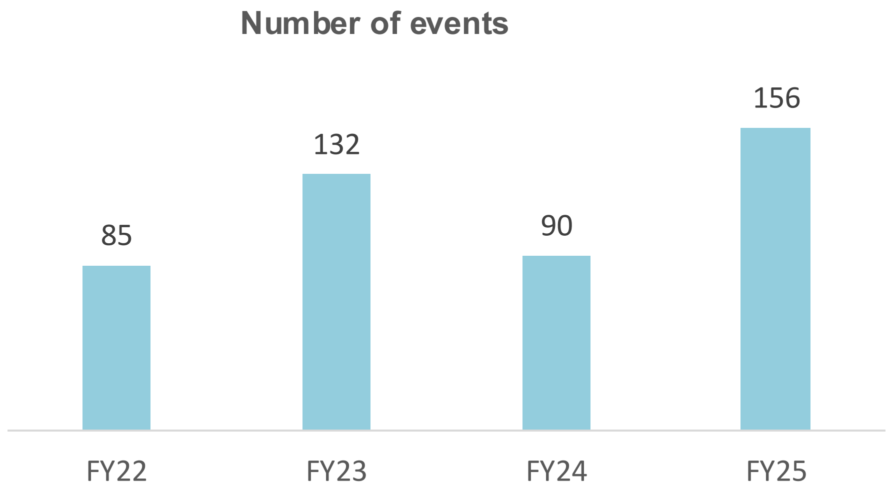
- Cruise Bharat Mission aims for 5 million passengers by 2047, backed by massive infrastructure plans:10 sea terminals, 100 river terminals, and 5 marinas in 5 years.
- Mumbai International Cruise Terminal (MICT): ₹556 Cr investment, 1M annual passenger capacity, docking for 5 cruise ships simultaneously.

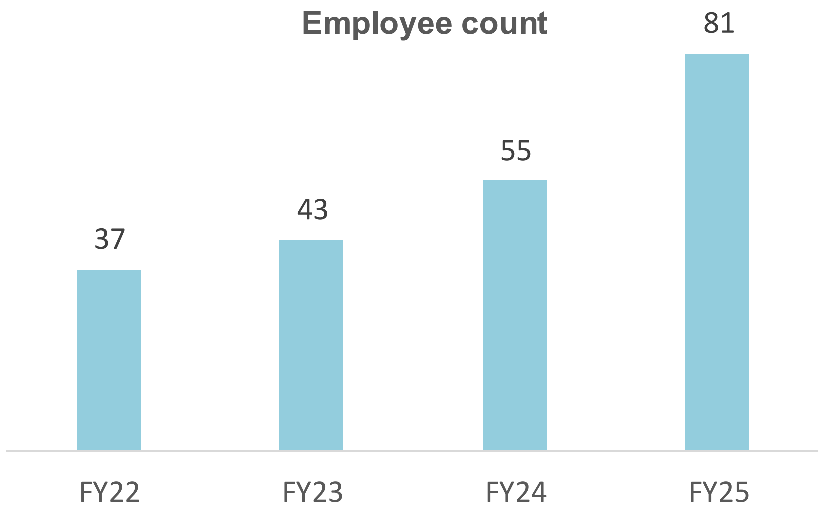


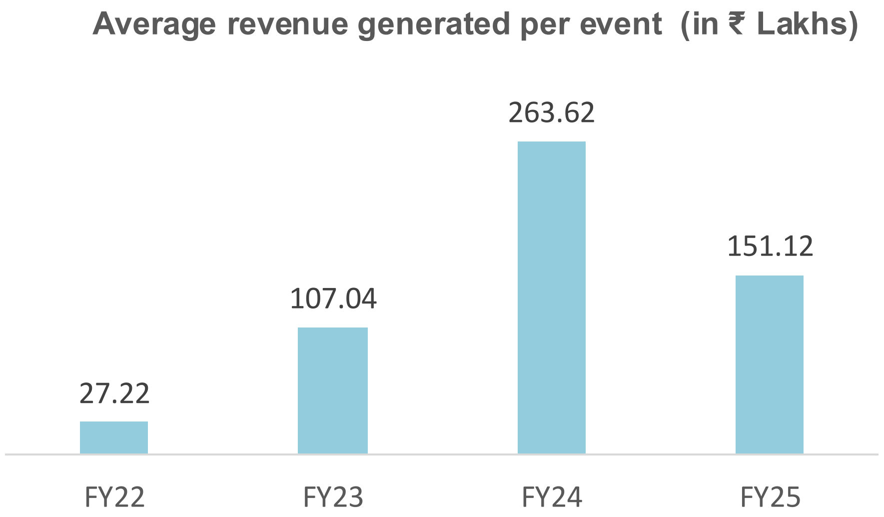
Cruise Ship Revenue* (USD Mn)

*Source: Statista

Operational KPIs Overview / Revenue visibility







Top International Destinations in FY25

SWITZERLAND

FRANCE

SOUTH AMERICA

BUDAPEST

SINGAPORE

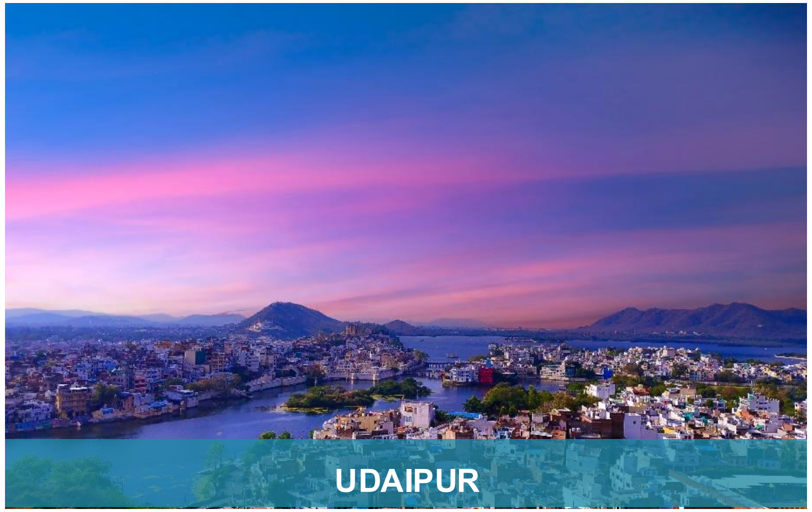
HONG KONG

VIETNAM

NORWAY

Top Domestic Destinations in FY25

Domestic Destinations (India)



Glimpse of Events

Mach Conferences: A Grand Showcase

Exclusive Incentive Tour & Event for a Leading Indian Bank in – December 2024, Switzerland

Event Overview

A high-impact corporate gathering designed to deliver an immersive experience, featuring

Award Ceremony

Business Event

Sightseeing

Training Camp

Comprehensive Logistics &Accommodation

Key Highlights

Attendees
820 PAX

Event Value
₹ 2,223.96 Lakhs

Showcasing Biggest Events

Incentive Tour & Event

– Switzerland, December 2024

Mach Conferences successfully organized a grand event for a leading Indian bank, hosting 820 attendees. The event featured an Award Ceremony, Training Camp, Sightseeing Tours, and seamless airport transfers.

Incentive Tour & Event

– Paris, August 2024

Mach Conferences conducted an extensive incentive tour for 142 participants from a top Indian Insurance company. The event included an Award Ceremony, Business Event, Sightseeing Tours, Training Camp, and complete travel and accommodation services.

Incentive Tour & Event

– Budapest, June 2024

Mach Conferences curated an incentive event for 80 attendees from a leading Indian Bank. The event encompassed an Award Ceremony, Business Event, Sightseeing Tours, Training Camp, and comprehensive travel and accommodation services.

Recently Managed Events in Last One Year

Location	Goa	Vietnam	Bengaluru	Goa	Peru	Hong Kong
Period	Apr 2024	Apr 2024	Jun 2024	Jul 2024	Jul 2024	Aug 2024
Pax	850	842	250	1,110	97	167
Event Value (in ₹ Lakhs)	740.50	527.40	175.63	521.92	715.28	239.45
Service Category	Incentive Tours/Event	Incentive Tours/Event	Incentive Tours/Event	Incentive Tours/Event	Incentive Tours/Event	Incentive Tours/Event
Client Industry	Banking Sector	Insurance Sector	Automotive Sector	Insurance Sector	Insurance Sector	Glass Sector

Location	Almaty	Kuala Lumpur	Paris	Tashkent	Singapore	Budapest
Period	Aug - Sep 2024	Sep 2024	Nov 2024	Jan - Mar 2025	Feb 2025	Mar 2025
Pax	565	600	142	375	149	80
Event Value (in ₹ Lakhs)	298.07	752.02	804.92	181.48	334.85	408.06
Service Category	Incentive Tours/Event	Incentive Tours/Event	Incentive Tours/Event	Incentive Tours/Event	Tour	Incentive Tours/Event
Client Industry	Cement Sector	Banking Sector	Insurance Sector	Cement Sector	Banking Sector	Banking Sector

Location Period Pax Event Value (in ₹ Lakhs) Service Category Client Industry

Business

Strategy

Integrated Strategic Vision for Market Leadership

Strategic Market Focus

- Conduct in-depth research to develop buyer personas.
- Tailor marketing messages for maximum marketplace impact.
- Align efforts to enhance brand positioning.

Attract & Retain Talent

- Prioritize recruiting top-tier professionals.
- Invest in training to improve service quality and build trust.

Culture of Professionalism

- Foster transparency, dedication, and seamless coordination.
- Build a well-balanced team of experts for efficient execution.

Brand Image

- Partner with high-quality clients.
- Deliver exceptional project outcomes.
- Enhance reputation through outstanding service.

Exploring New Segments

- Utilize B2B networks to enter the B2C market
- Expand into **Religious Tourism**, merging spiritual experiences with economic opportunities.

Competitive Strengths

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01
Comprehensive End-to-End Solutions

- Provides complete MICE solutions, including bookings and logistics.
- Ensuring top-tier experiences.

02
Strong Customer Base

- Good client base with recurring business
- Ensures a hassle-free experience, making the company a preferred choice.
- Ensures **high-quality service, reliability, and superior guest experiences**

04
Long lasting relationship

- Builds **strong customer relationships** through personalized solutions.
- Focuses on **proactive communication and unwavering support** for long-term success.

05
Expanding in B2C

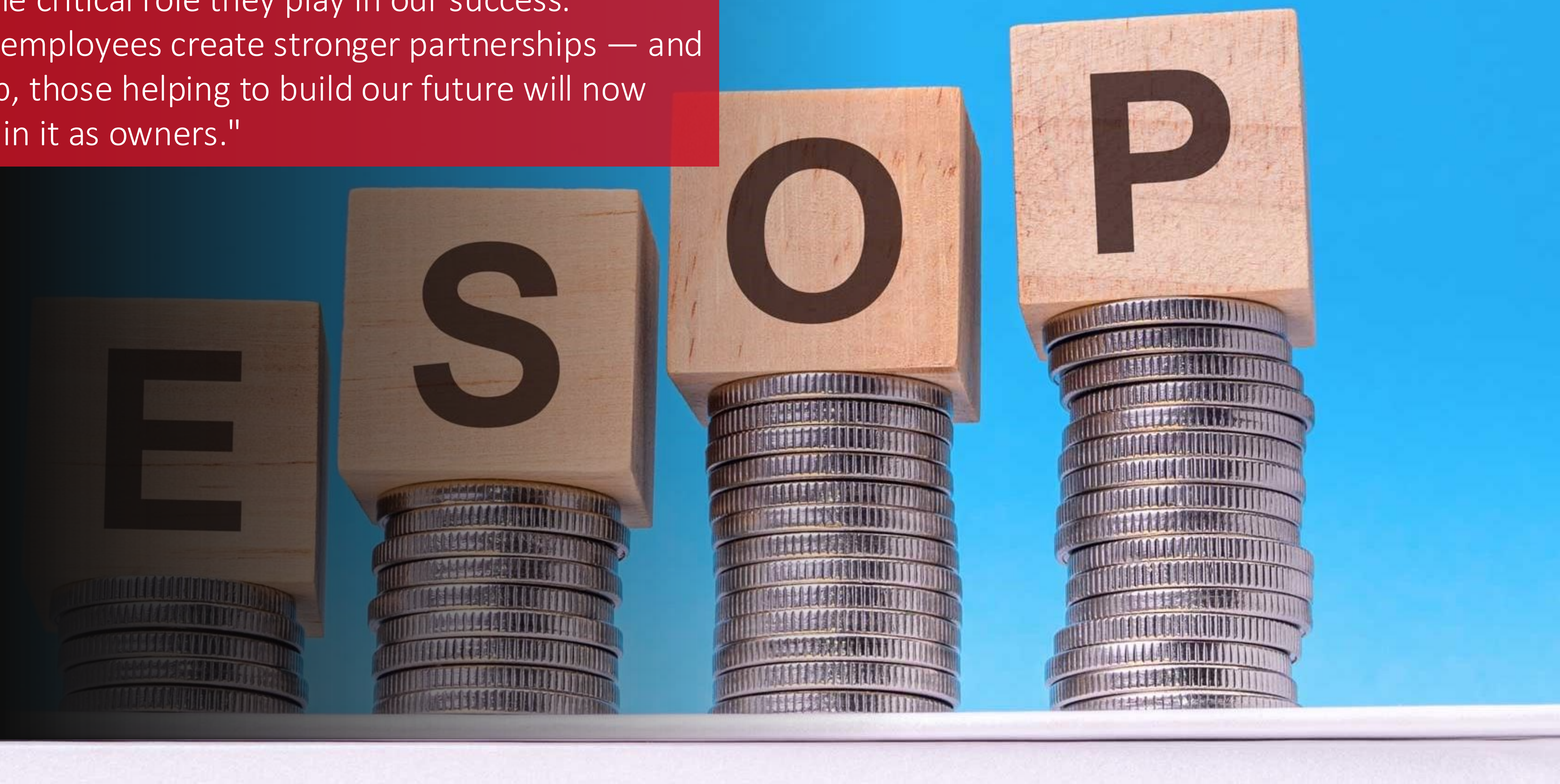
- Diversified Revenue streams
- Enhance Margins
- Enjoying synergies

06
Experienced Leadership & Management Team

- Two decades of industry expertise in MICE drive expert solutions.
- Leverages deep industry knowledge to consistently exceed expectations.

Mach Conferences & Events announced ESOPs to it’s 44 employees

"This move reinforces our commitment to our team and recognizes the critical role they play in our success. Empowered employees create stronger partnerships — and with this step, those helping to build our future will now have a stake in it as owners."



Industry Overview

Key Growth Drivers

Business travel surge boosts MICE demand.

Custom event solutions drive **client satisfaction**.

Investments & policies under **'Incredible India'** enhance sector appeal.

Government support positions India as a **global MICE hub**.

Infrastructure growth expands MICE opportunities.

Ministry has formulated a National Strategy and Roadmap for MICE Industry

Indian MICE Industry Overview

The India MICE market size reached **USD 110.30 Billion** in 2024. Looking forward, IMARC Group expects the market to reach **USD 183.10 Billion** by 2033, exhibiting a growth rate **(CAGR) of 5.20%** during 2025-2033.

India's Thriving MICE Sector

Strong Growth
The MICE industry in India is expanding outpacing GDP growth.

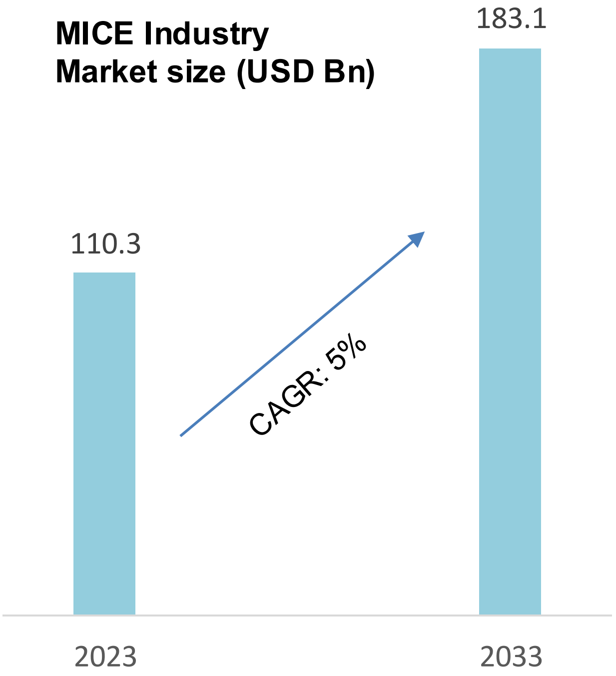
Key Venues
Prominent MICE locations include **Jio World Convention Center** and **Bharat Mandapam**.

Global Ranking
India ranks **28th in ICCA meetings** and has hosted **200+ G20 events**.

Hybrid & Digital Events
Adoption of **virtual and hybrid formats** is enhancing engagement.

Sustainability & Technology
Increasing focus on **eco-friendly initiatives** and **AR/VR integration** in events.

Future Outlook
Growth fueled by **infrastructure upgrades**, **e-Tourist visas**, and **Tier-II city development**.



[India MICE Market Size, Share, Trends and Forecast by Type and Region, 2025-2033]

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Government Initiatives Boosting Tourism

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CONFERENCES & EVENTS
EXPERIENCES UNFORGETTABLE

Incredible India Campaign
Promotes India as a global travel destination.

Dekho Apna Desh Campaign
Encourages domestic tourism with travel incentives.

Swadesh Darshan Scheme
Develops integrated tourism circuits across India.

PRASAD Scheme
Focuses on pilgrimage tourism infrastructure.

E-Visa Facility
Available for citizens from over **160 countries**, simplifying entry for tourists.

G20 Presidency (2023)
Positioned India as a global tourism hub with international events and increased visibility.

Financial performance

Financial Highlights H2 & FY25

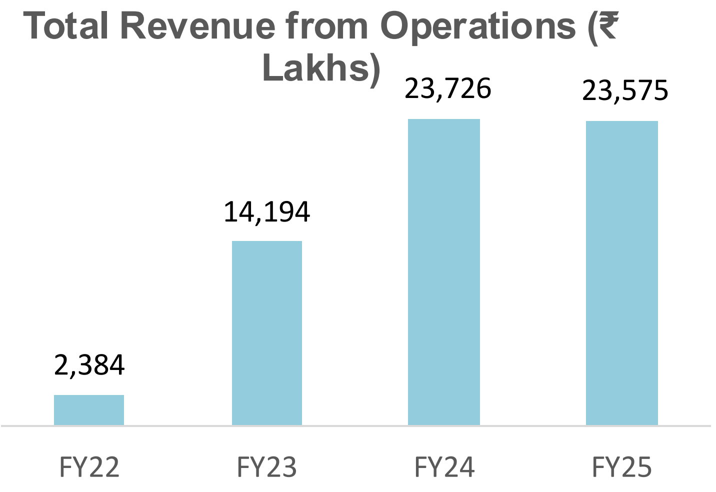
EXPERIENCES UNFORGETTABLE

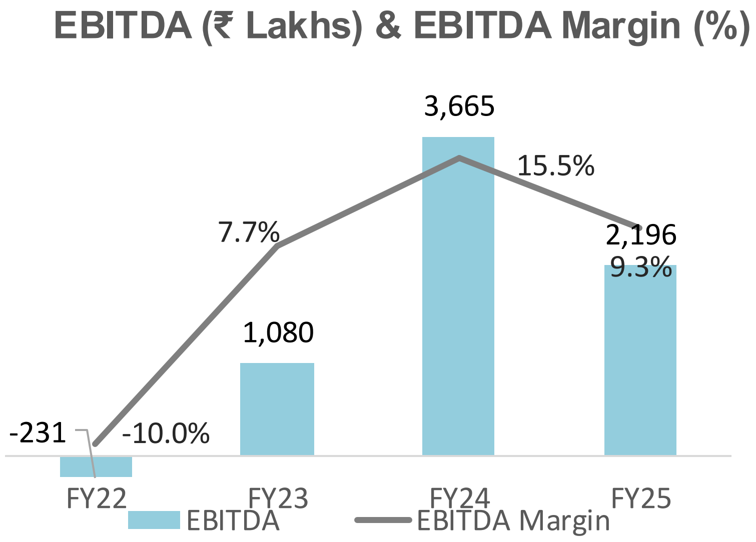
H2 FY25		FY25	
Revenue ₹ 11,644 Lakh	EBITDA ₹ 934 Lakh	Revenue ₹ 23,575 Lakh	EBITDA ₹ 2,196 Lakh
PAT ₹ 564 Lakh	EPS ₹ 2.68	PAT ₹ 1,417 Lakh	EPS ₹ 7.07

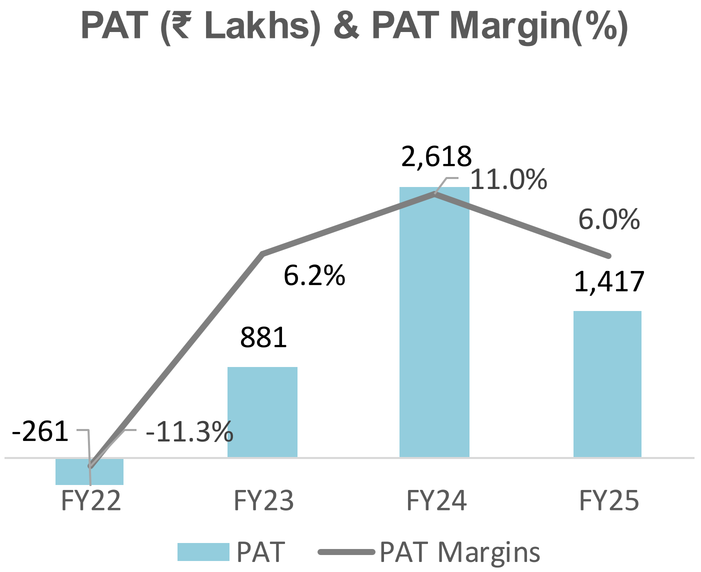
As on 31st March 2025

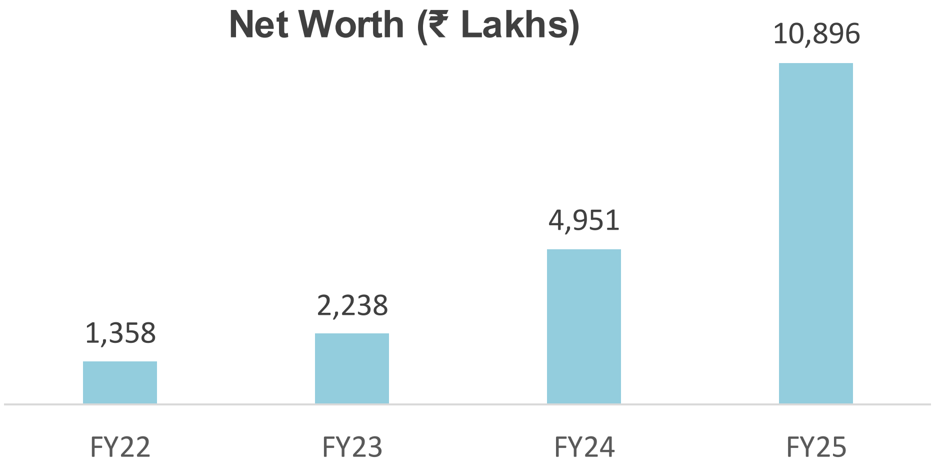
156	17.9%	23.8%	84
Number of events	ROE%	ROCE%	Working Capital Days

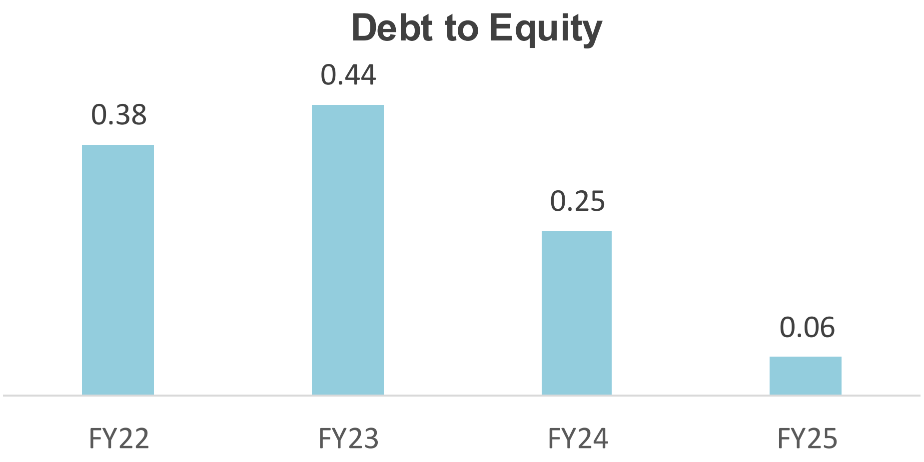
Key Financial Ratios



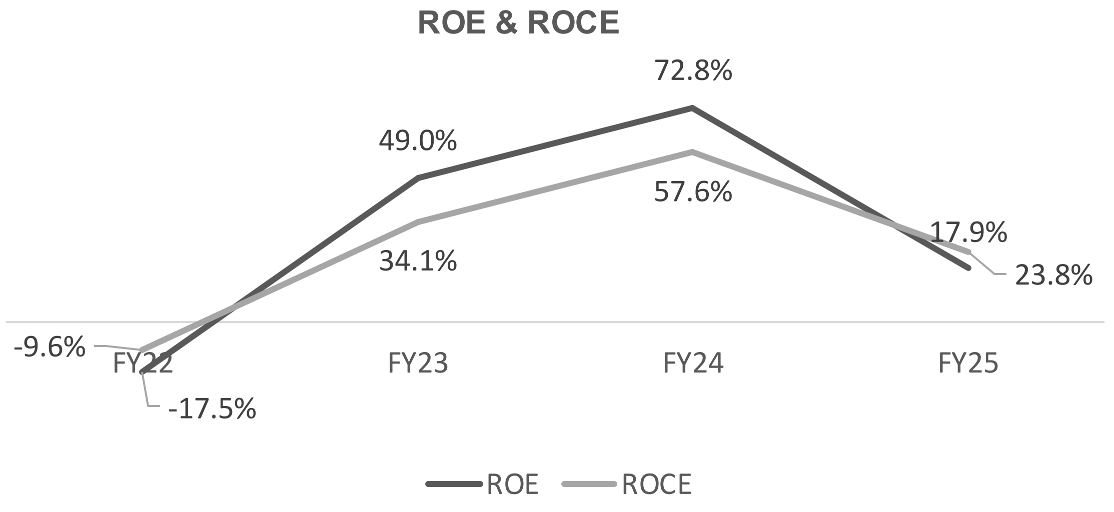


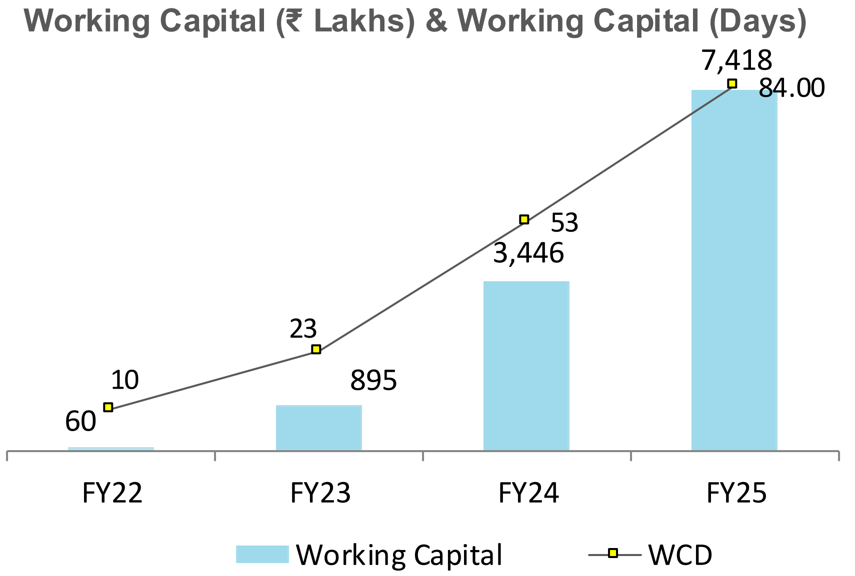


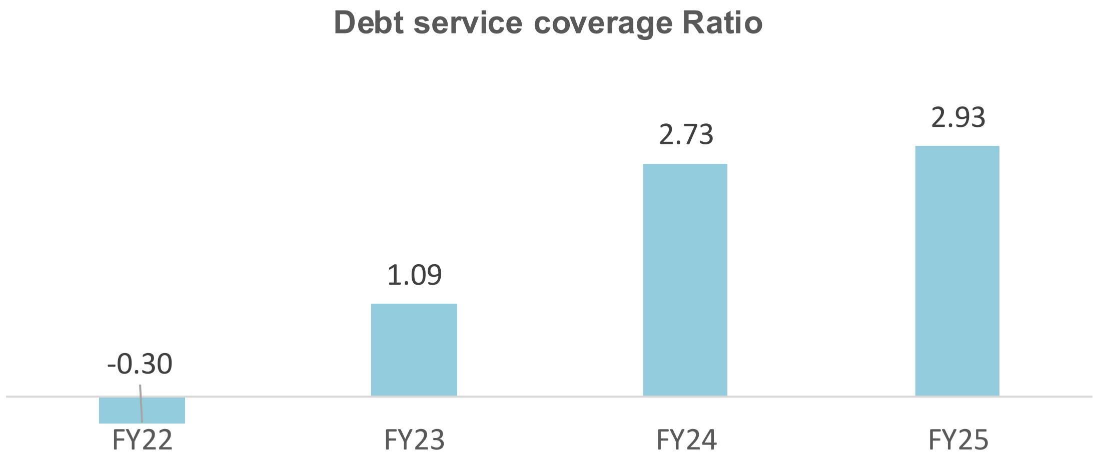




Key Balance Sheet Ratios

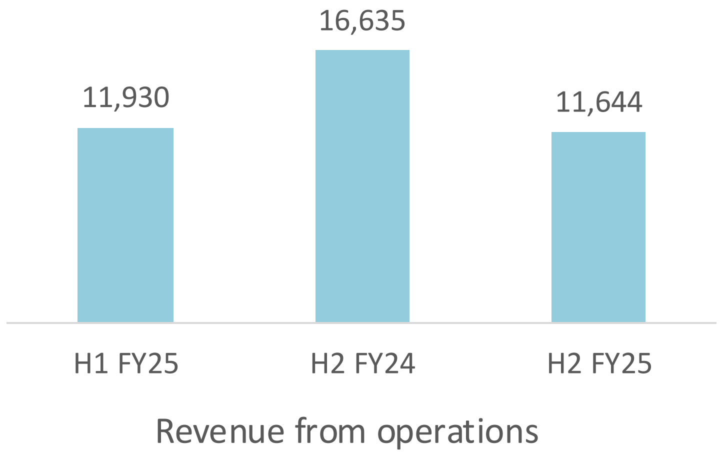


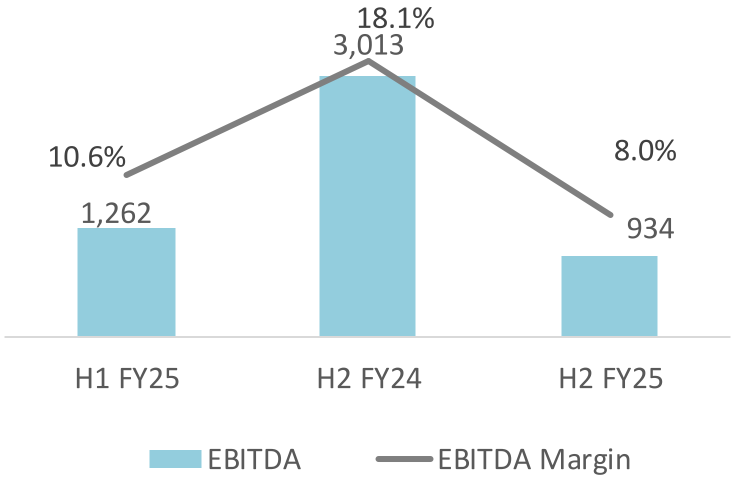


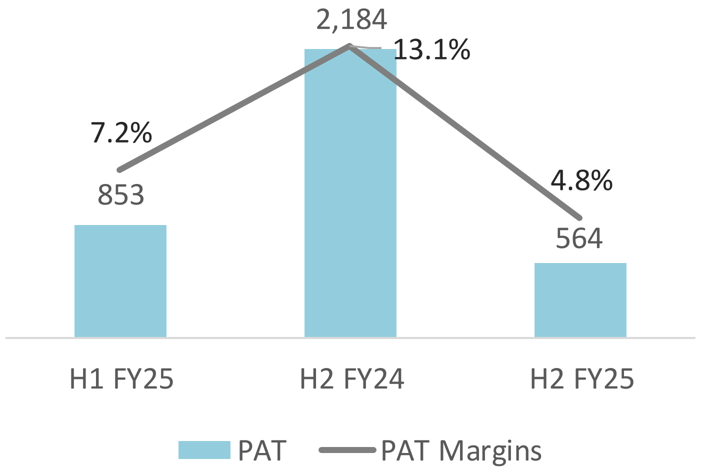


H2 & FY25 Key Financial Highlights

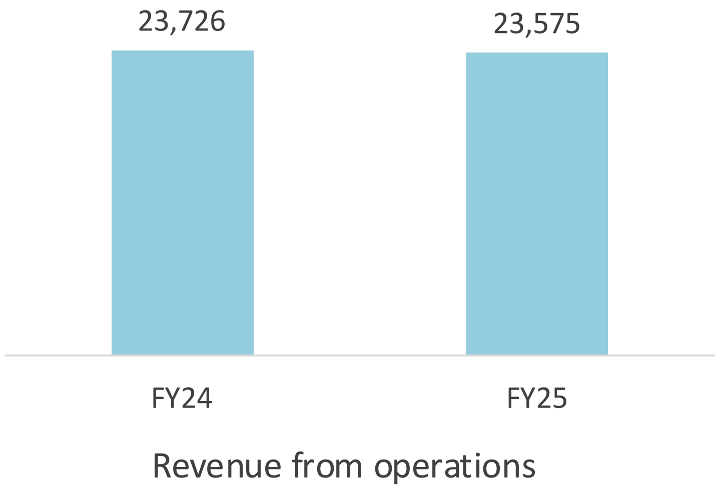
H2 FY25

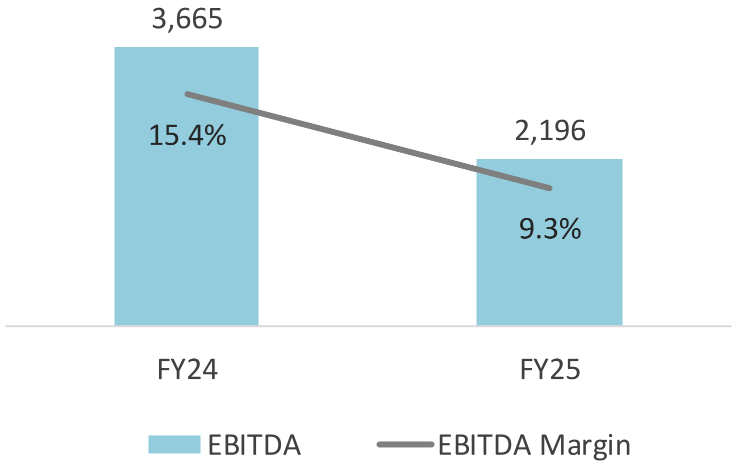


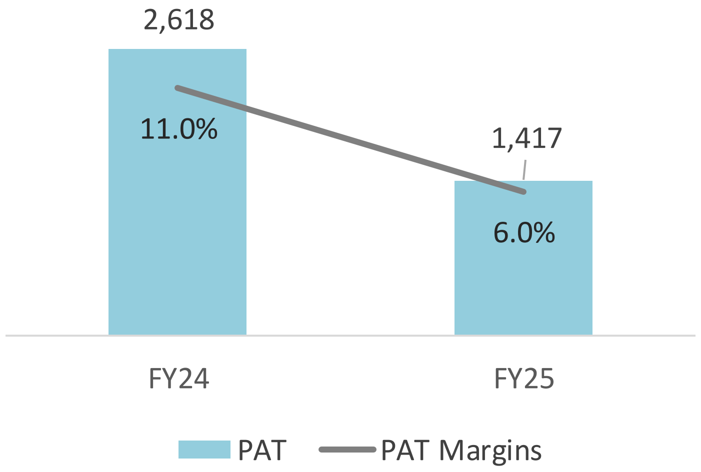




Annual







In ₹ Lakhs

H2 FY25 Income Statement

INR Lakhs	H2 FY25	H2 FY24	Y-o-Y %	H1 FY25
Revenue From Operations	**11,644**	**16,635**	**(30.0)%**	**11,930**
Other Income	211	158		118
Total Income	**11,855**	**16,793**	**(29.4)%**	**12,048**
Expenses				
Employee Benefit Expenses	521	415		530
Other Administrative Expenses	10,400	13,365		10,256
Total Expenses	**10,921**	**13,780**	**(20.7)%**	**10,786**
EBITDA	**934**	**3,013**	**(69.0)%**	**1,262**
EBITDA Margin (%)	***8.02%***	***18.11%***	***NA***	***10.58%***
Finance Cost	44	66		51
Depreciation	74	30		53
PBT	**816**	**2,917**	**(72.1)%**	**1,158**
Tax	252	733		305
PAT	**564**	**2,184**	**(74.2)%**	**853**
***PAT** Margin (%)*	***4.84%***	***13.13%***	***(829) Bps***	***7.15%***
Basic EPS in Rs.	**2.68**	**11.61**	**(76.9)%**	**4.48**

*Other Administrative Expenses includes cost of Sales/ Operations I.e 10,185 in H2FY25 and 13,249 H2 FY24 and 10,109 in H1FY25

FY25 Income Statement

INR Lakhs	FY25	FY24	Y-o-Y %
Revenue From Operations	**23,575**	**23,726**	**(0.6)%**
Other Income	328	196	
Total Income	**23,903**	**23,922**	**(0.1)%**
<u>Expenses</u>			
Employee Benefit Expenses	1,051	800	
Other Administrative Expenses	20,656	19,458	
Total Expenses	**21,707**	**20,257**	**7.2%**
EBITDA	**2,196**	**3,665**	**(40.1)%**
EBITDA Margin (%)	***9.31%***	***15.45%***	***(614) Bps***
Finance Cost	95	117	
Depreciation	127	39	
PBT	**1,974**	**3,509**	**(43.8)%**
Tax	557	891	
PAT	**1,417**	**2,618**	**(45.9)%**
PAT Margin (%)	***6.01%***	***11.04%***	***(503) Bps***
Basic EPS in Rs.	**7.07**	**13.92**	**(49.2)%**

Balance sheet

INR Lakhs	As on 31st Mar'25	As on 31st Mar'24
EQUITY AND LIABILITIES		
Equity Share Capital	2,104	1,881
Reserves and surplus	8,792	3,070
Shareholder's Fund	**10,896**	**4,951**
Non-current Liabilities	**671**	**708**
Long Term Borrowing	529	625
Long Term Provisions	83	60
Deferred Tax Liabilities (net)	59	23
Current Liabilities	**2,339**	**4,469**
Short Term Borrowings	127	608
Trade Payables	611	526
Other Current Liabilities	933	2,422
Short Term Provisions	669	913
Total Equity & Liabilities	**13,906**	**10,128**

INR Lakhs	As on 31st Mar'25	As on 31st Mar'24
ASSETS		
Non-Current Assets	**4,148**	**2,178**
Property Plant & Equipment	1,974	2,160
Tangible Assets under development	-	-
Non Current Investments	-	-
Deferred Tax Assets (Net)	-	-
Long Term Loans & Advances	22	18
Other Non-Current Assets	2,152	-
Current Assets	**9,758**	**7,950**
Current Investments	720	-
Trade Receivables	4,295	1,444
Cash & Bank Balances	2,666	2,191
Short Term Loans & Advances	1,955	4,315
Other Current Assets	122	-
Total Assets	**13,906**	**10,128**

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Thank You

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